

# **Financial results for the 3rd quarter of FY2022, ending March 2023**

**February 7, 2023**

**JTEKT Corporation**

## Results

- ✓ **Revenue increased YoY** due to the market recovery from the easing of the impact of COVID-19 and impact of foreign exchange rate.
- ✓ **Despite negative impacts from cost inflation of materials, logistics, and energy, business profit increased with cost reduction activities, sales increase, and foreign exchange rate.**

## Forecasts

- ✓ Despite the risk of a decline in demand in the automotive industry and recession in China and Europe, **we are maintaining the same forecast disclosed at 1,700 billion yen in revenue and 60 billion yen in business profit.**
- ✓ Although there are negative impacts from regional demand fluctuation and cost inflation, **we will promote cost reduction activities and minimize negative impact of cost inflation by sales price improvement to achieve our target.**

## Return to Shareholders

- ✓ **The dividend forecast for FY2022 remains unchanged at 22 yen per year.**  
(**4 yen increase from the last fiscal year**, interim dividend is 11 yen, year-end dividend will be 11 yen, payout ratio will be 30.2%.)

- 1 . Results for the 3<sup>rd</sup> Quarter of FY2022,  
Ending March 2023 P4
- 2 . Forecasts for FY2022, ending March 2023 P9
- 3 . Appendix P14

# 1-1) 3Q results - Consolidated Performance



- ✓ Revenue increased YoY due to the recovery of automotive production and the effect of foreign exchange rate.
- ✓ **Negative impact with cost inflation of materials, logistics, and energy**, however, **business profit increased YoY** with sales increase, foreign exchange rate, **profit improvement activities and cost reduction activities**.

Unit: Billion of yen (Ratio to revenue)

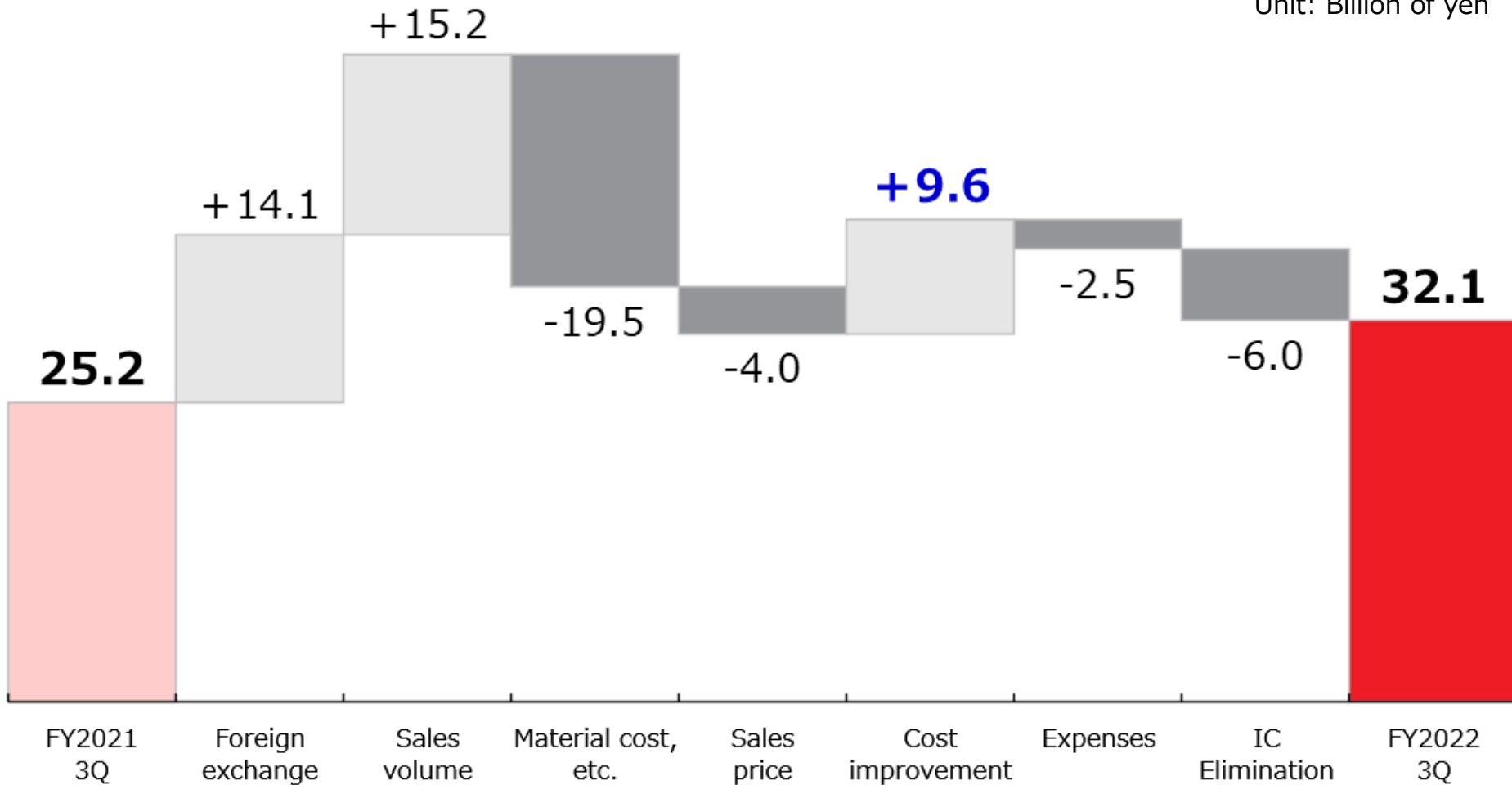
	FY2021 3Q		FY2022 3Q		Change	Change ratio
<b>Revenue</b>		1,021.9		<b>1,224.9</b>	+ 202.9	+ 19.9%
<b>Business profit</b> ※1	(2.5%)	25.2	(2.6%)	<b>32.1</b>	+ 6.8	+ 27.1%
<b>Operating profit</b>	(2.3%)	23.1	(2.7%)	<b>33.1</b>	+ 9.9	+ 42.8%
<b>Profit before income taxes</b>	(2.7%)	27.7	(3.0%)	<b>36.7</b>	+ 8.9	+ 32.4%
<b>Proift</b> ※2	(1.0%)	10.1	(1.5%)	<b>18.3</b>	+ 8.2	+ 80.9%
Foreign Exchange	JPY	111.10/USD	<b>JPY</b>	<b>136.51/USD</b>	+25.41 JPY	
	JPY	130.62/EUR	<b>JPY</b>	<b>140.59/EUR</b>	+9.97 JPY	
Earnings per share		29.54 JPY		<b>53.45 JPY</b>		

(※1) Our own management profit after deducting "cost of revenue" and "selling, general and administrative expenses" from "Revenue"

(※2) Profit attributable to owners of the parent company

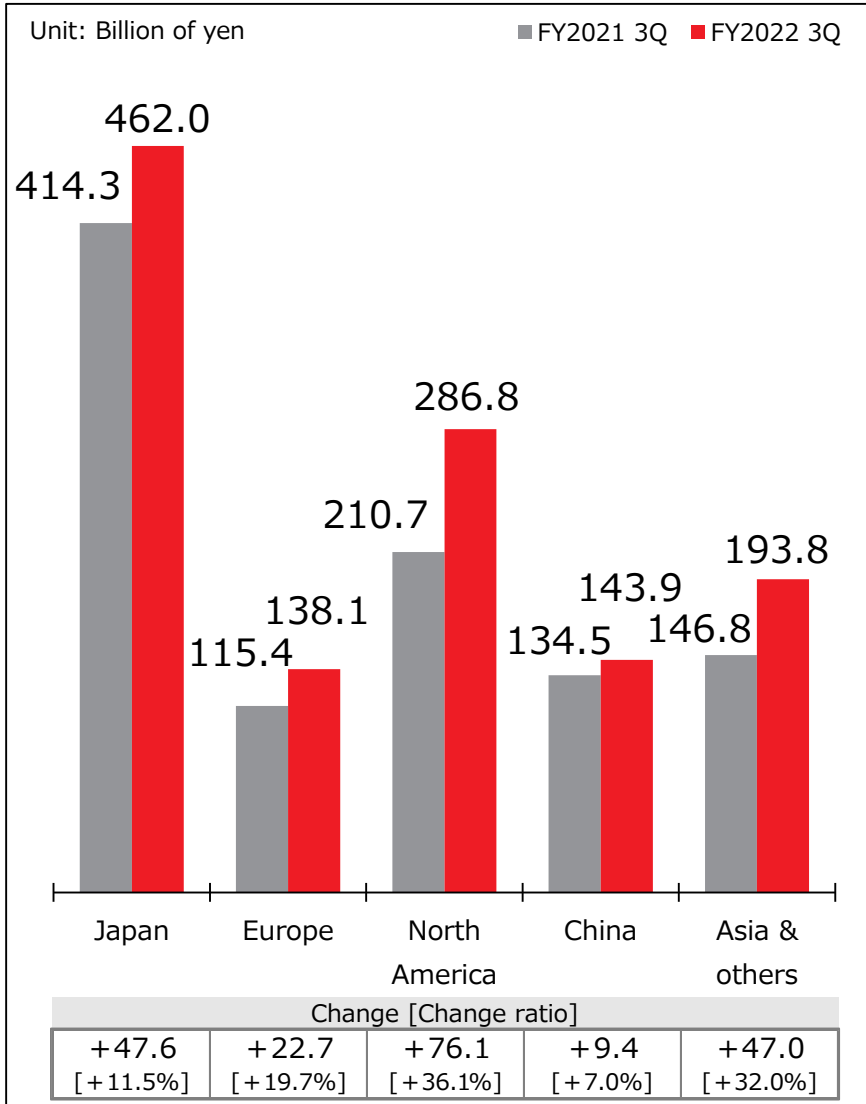
# 1-2) Business profit Analysis

Unit: Billion of yen

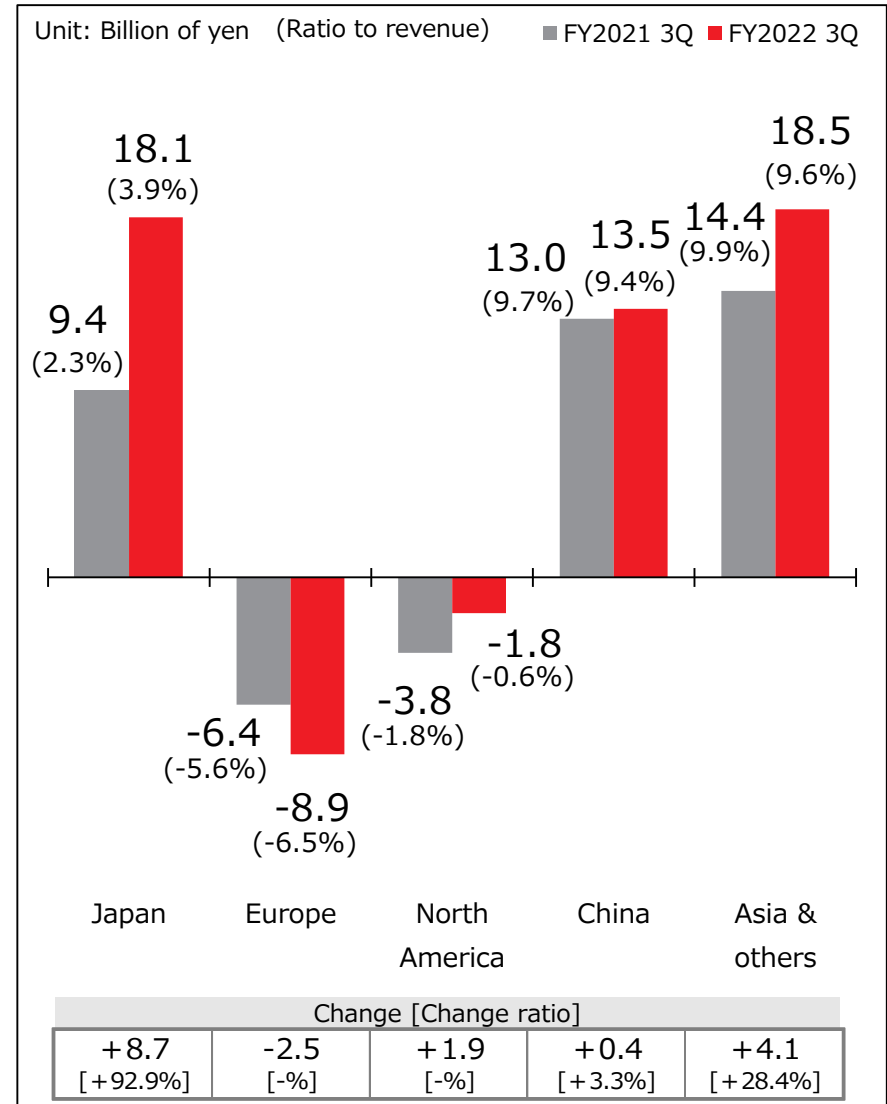


# 1-3) Results by Region

## Revenue

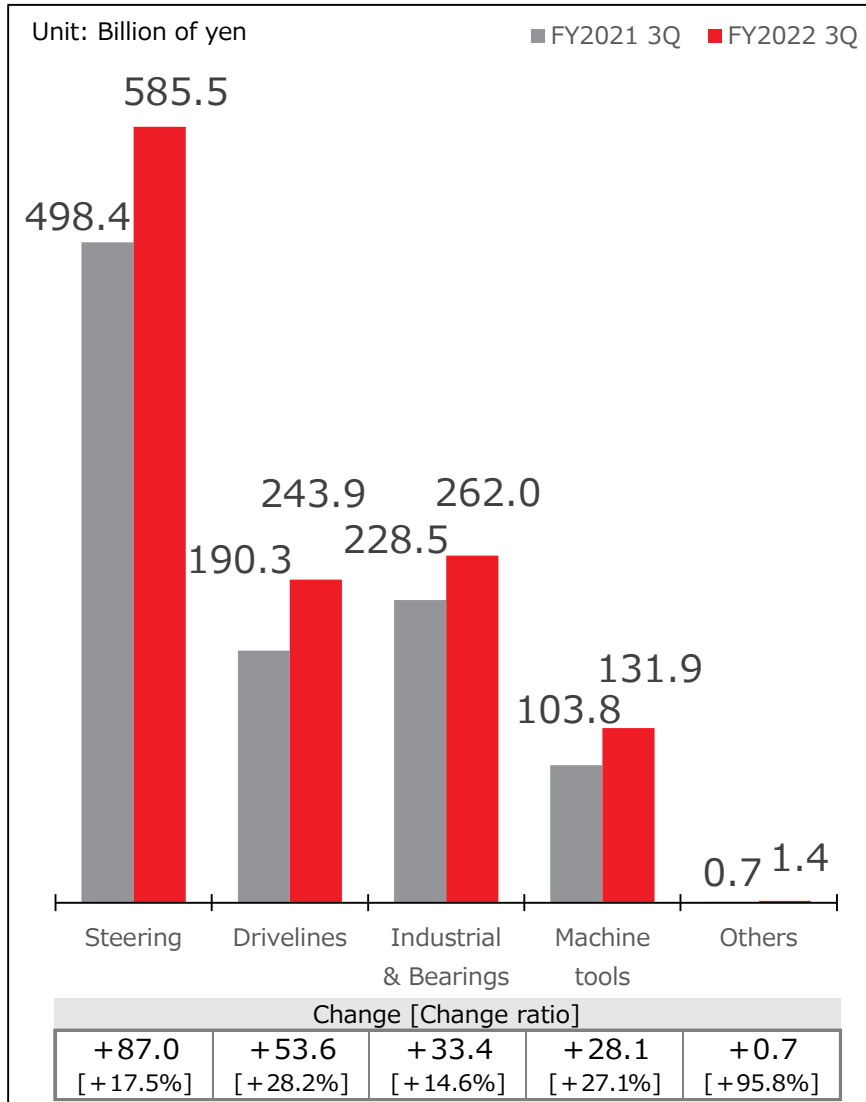


## Business profit

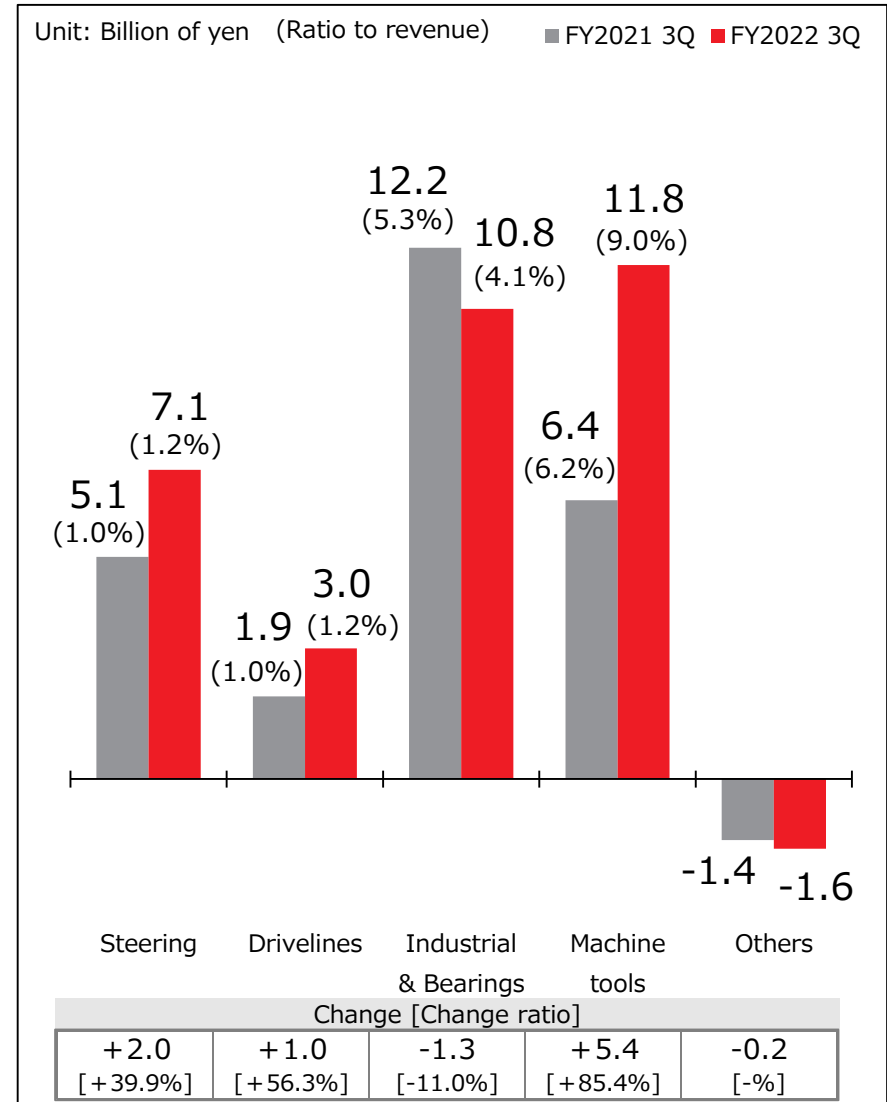


# 1-4) Results by Business unit

## Revenue



## Business profit



1 . Results for the 3<sup>rd</sup> Quarter of FY2022,  
Ending March 2023 P4

2 . Forecasts for FY2022, ending March 2023 P9

3 . Appendix P14



## 2-1) Forecasts - Consolidated Performance

- ✓ Despite the risk of a decline in demand in the automotive industry and cost inflation, we are maintaining the same forecast disclosed.
- ✓ Although there are negative impacts from regional demand fluctuation and cost inflation, **we will promote cost reduction activities and minimize negative impact of cost inflation by sales price improvement to achieve our target.**

Unit: Billion of yen

(Ratio to revenue)

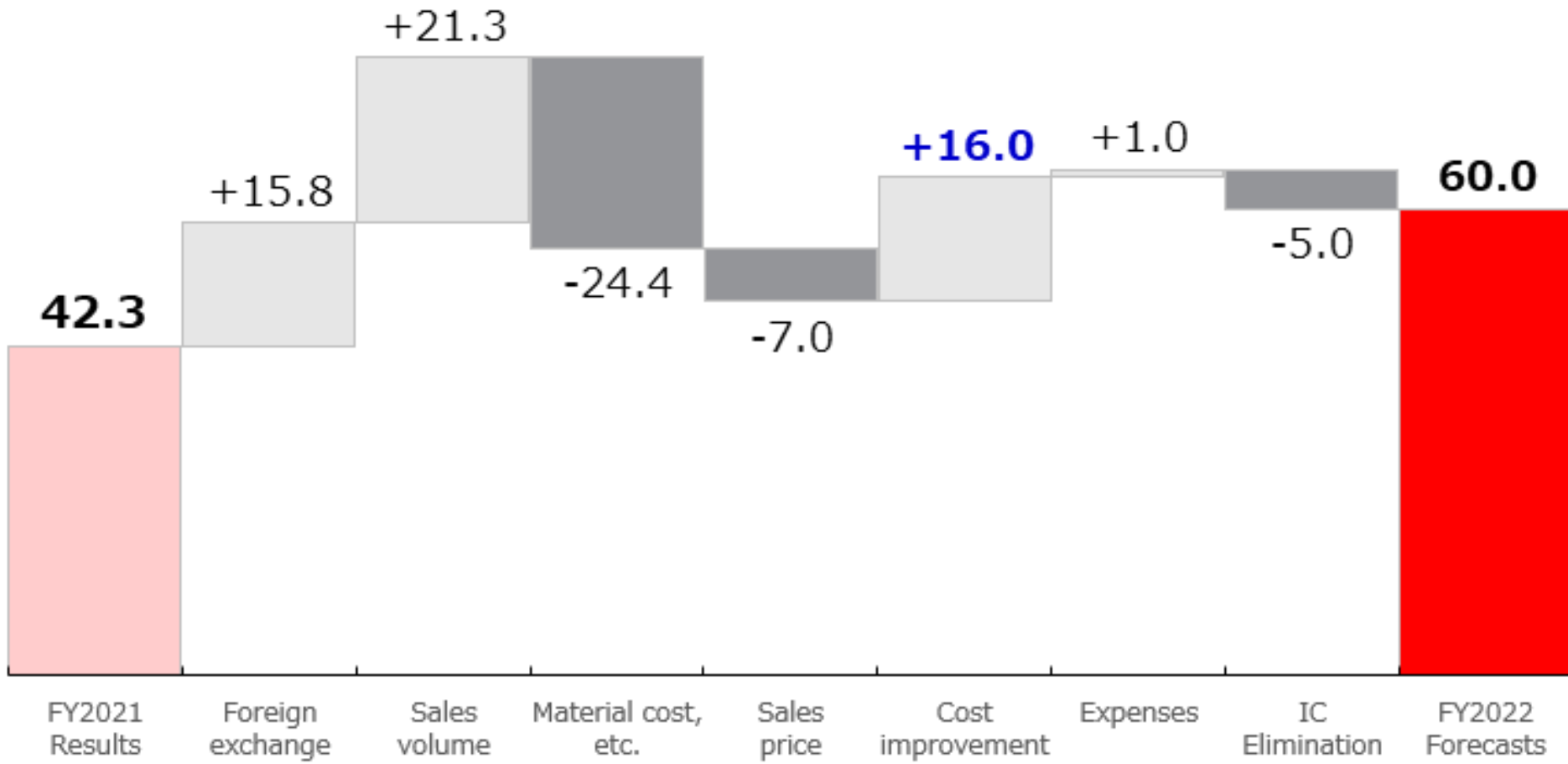
	FY2021 Results		FY2022 Forecasts		Change	Change ratio
<b>Revenue</b>		1,428.4		<b>1,700.0</b>	+271.5	+19.0%
<b>Business profit</b> ※1	(3.0%)	42.3	(3.5%)	<b>60.0</b>	+17.6	+41.7%
<b>Operating profit</b>	(2.5%)	36.4	(3.1%)	<b>53.0</b>	+16.5	+45.6%
<b>Profit before income taxes</b>	(3.1%)	43.9	(3.5%)	<b>59.5</b>	+15.5	+35.4%
<b>Proift</b> ※2	(1.4%)	20.6	(1.5%)	<b>25.0</b>	+4.3	+20.9%
Foreign Exchange	JPY	112.38/USD	JPY	<b>134.00/USD</b>	+21.62 JPY	
	JPY	130.56/EUR	JPY	<b>139.00/EUR</b>	+8.44 JPY	
Earnings per share		60.31 JPY		<b>72.89 JPY</b>		

(※1) Our own management profit after deducting "cost of revenue" and "selling, general and administrative expenses" from "Revenue"

(※2) Profit attributable to owners of the parent company

## 2-2) Forecasts - Business profit Analysis

Unit: Billion of yen

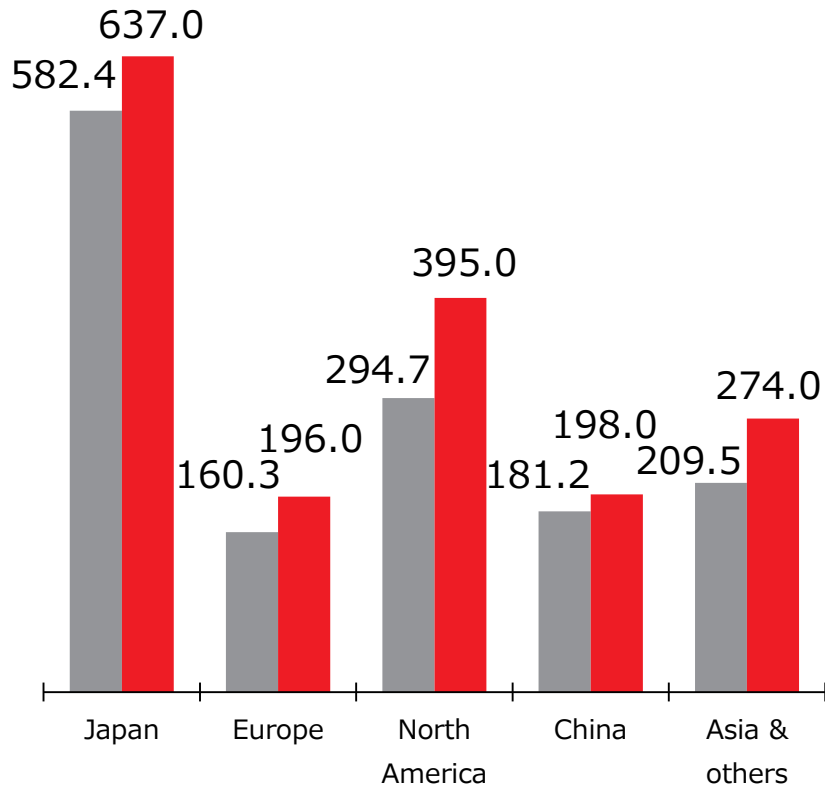


# 2-3) Forecasts by Region

## Revenue

Unit: Billion of yen

■ FY2021 3Q ■ FY2022 3Q



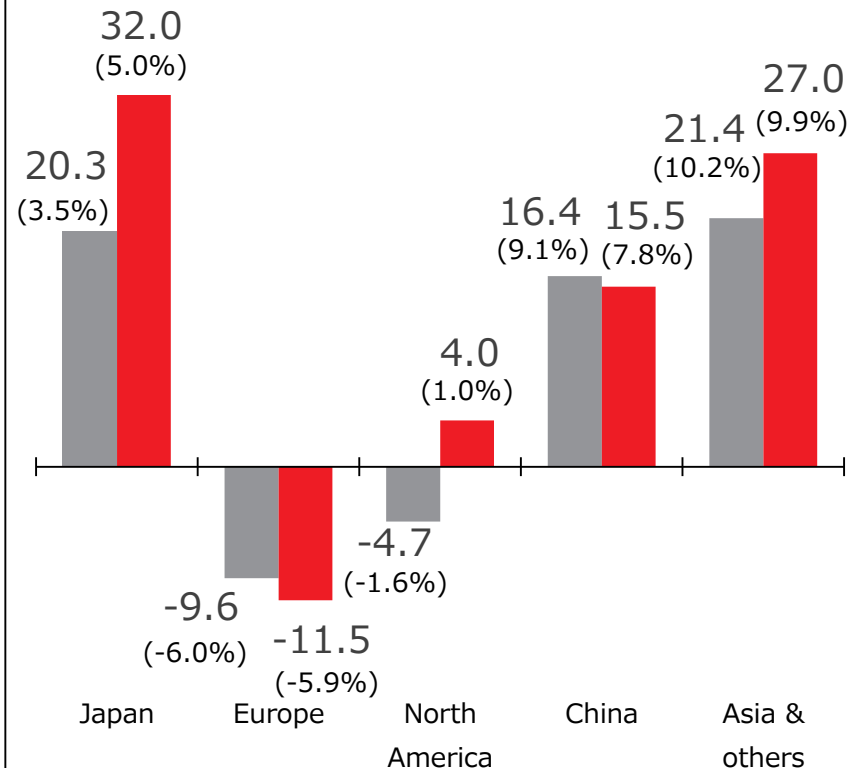
Change [Change ratio]

+54.5	+35.6	+100.2	+16.7	+64.4
[+9.4%]	[+22.2%]	[+34.0%]	[+9.3%]	[+30.7%]

## Business profit

Unit: Billion of yen (Ratio to revenue)

■ FY2021 3Q ■ FY2022 3Q

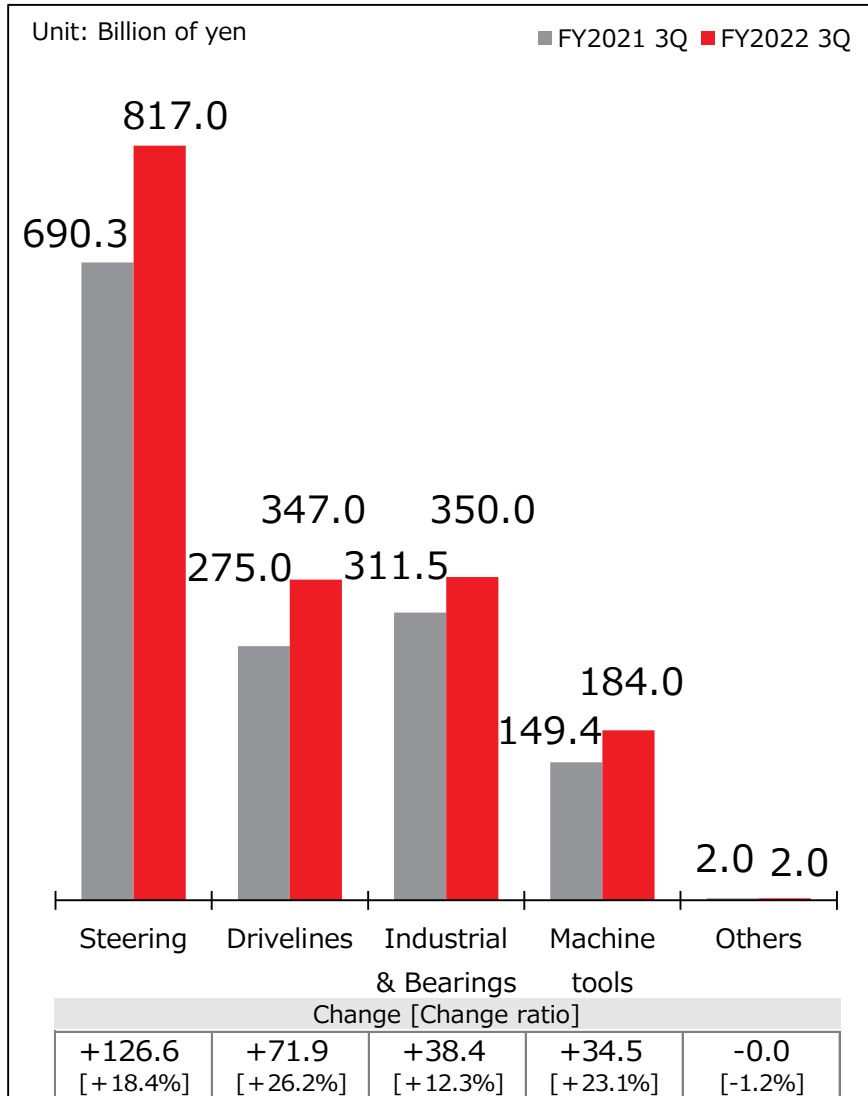


Change [Change ratio]

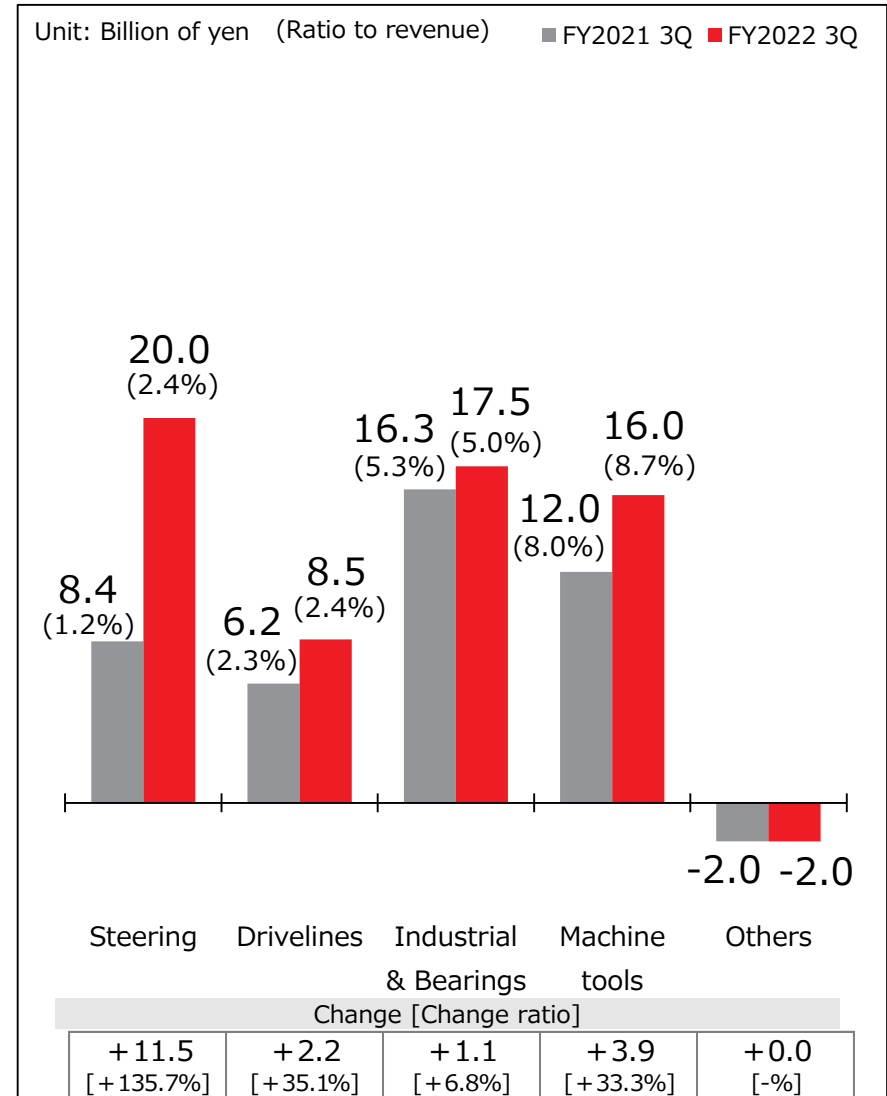
+11.6	-1.8	+8.7	-0.9	+5.5
[+57.6%]	[-%]	[-%]	[-5.7%]	[+26.0%]

# 2-4) Forecasts by Business unit

## Revenue



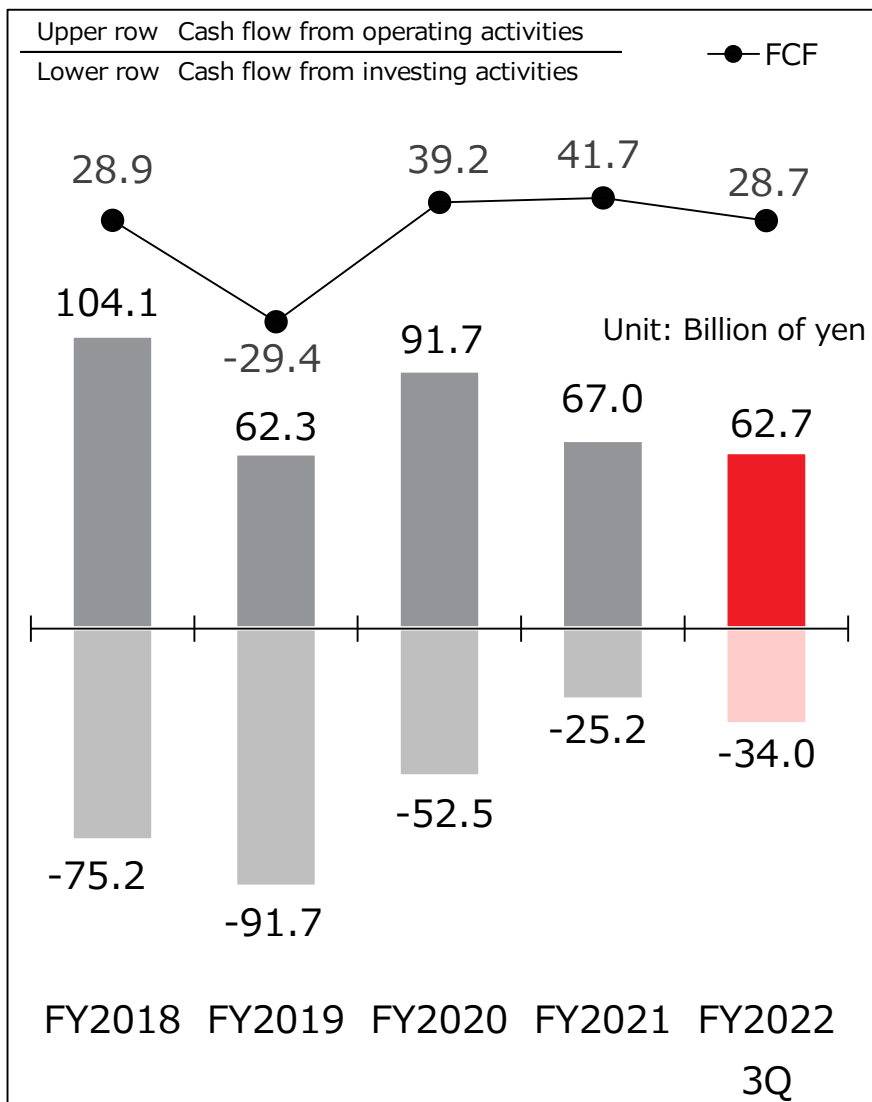
## Business profit



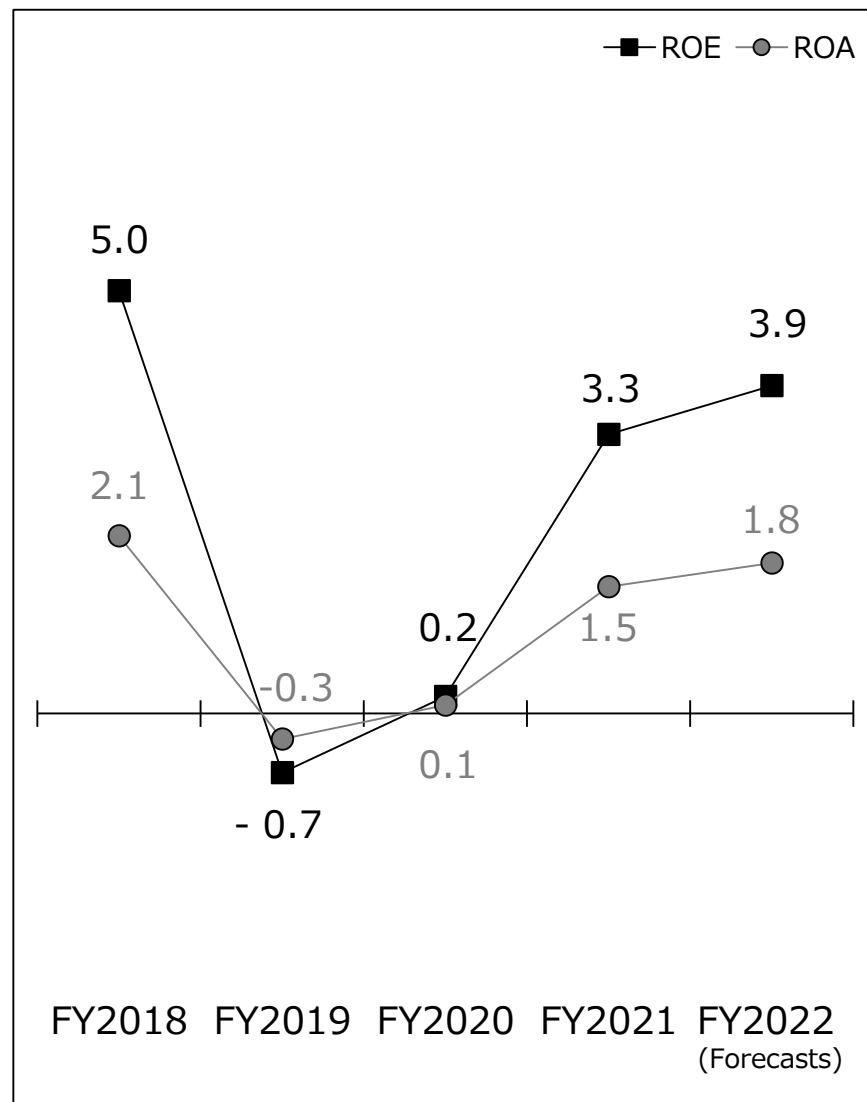
- 1 . Results for the 3<sup>rd</sup> Quarter of FY2022,  
Ending March 2023 P4
- 2 . Forecasts for FY2022, ending March 2023 P9
- 3 . Appendix P14

# 3-1) Management indicators

## Cash Flow statement



## ROE / ROA

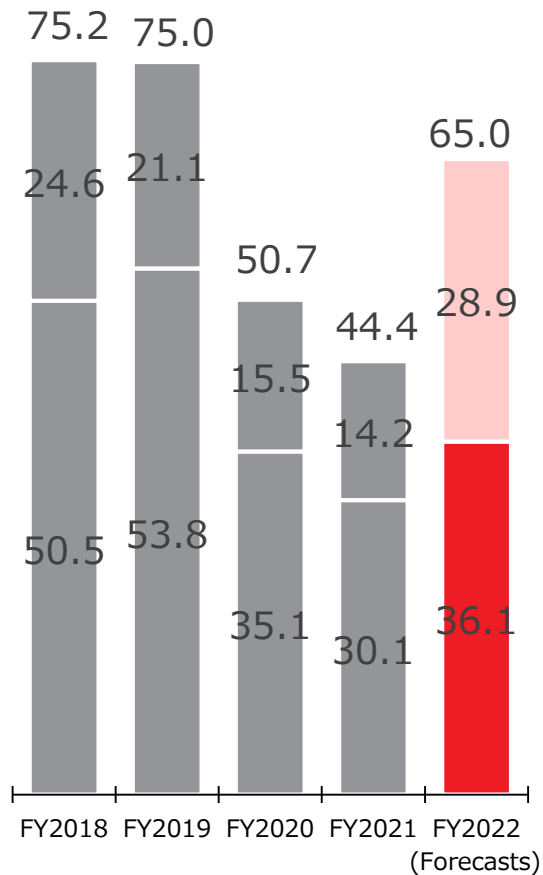


# 3-1) Management indicators

## Capital expenditures

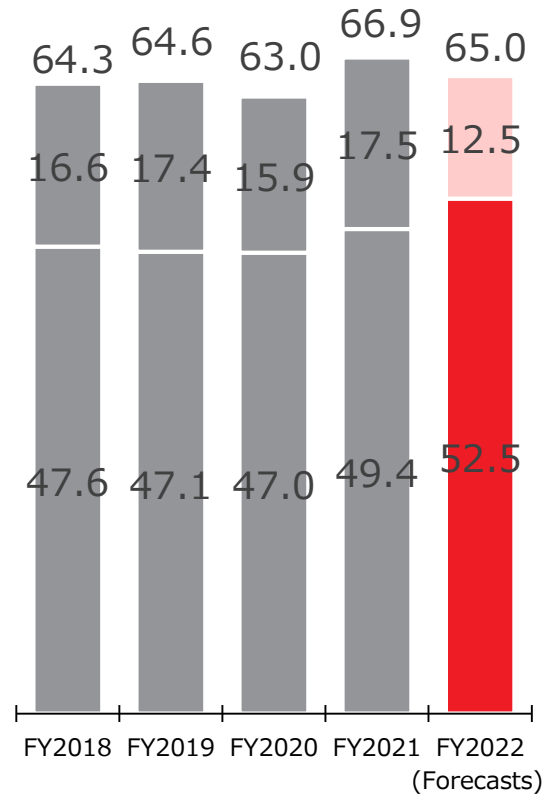
Upper row Jan-Mar  
Lower row Apr-Dec

Unit: Billion of yen



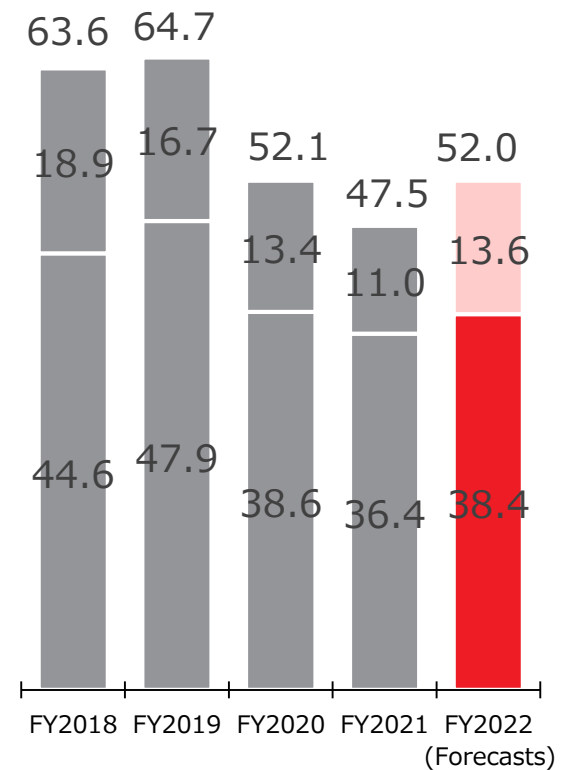
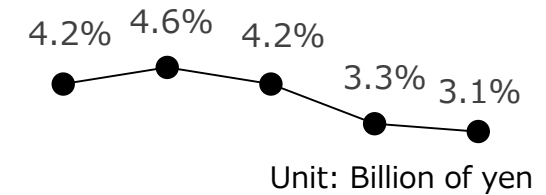
## Depreciation and amortization

Unit: Billion of yen



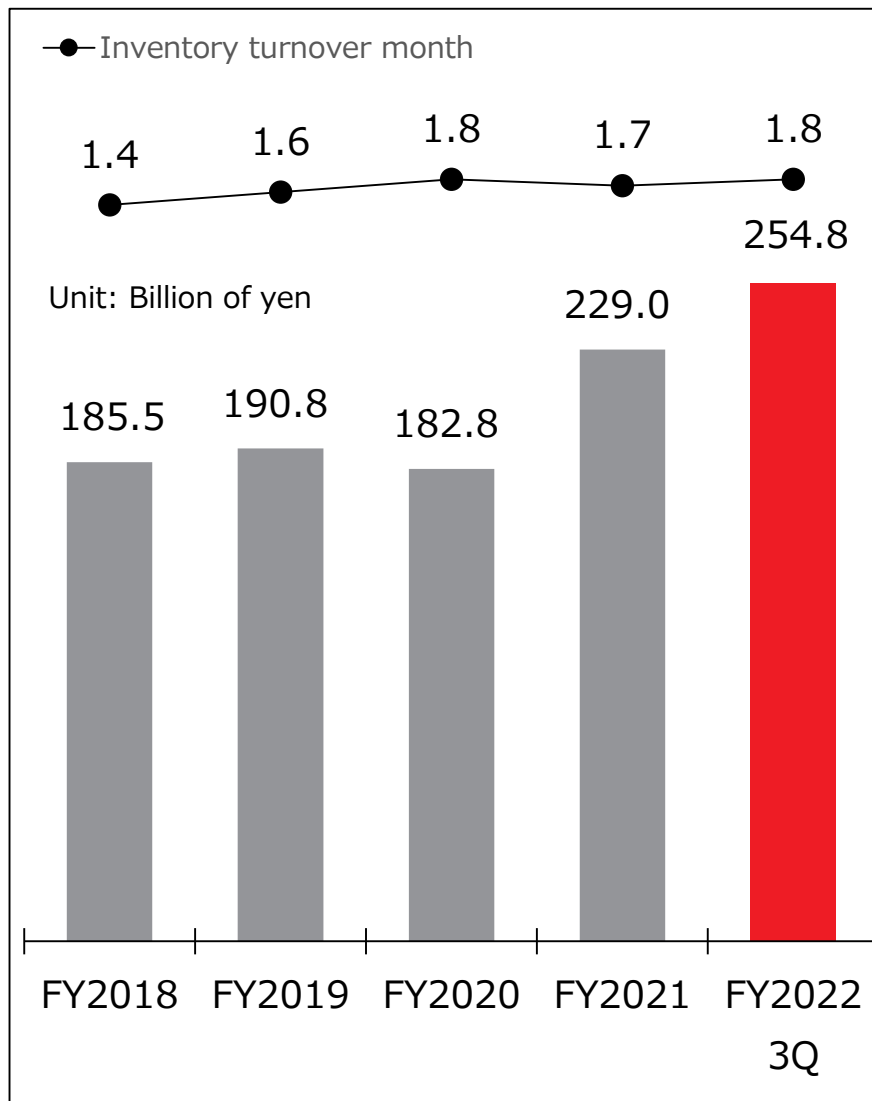
## R&D expenses

● Ratio to revenue

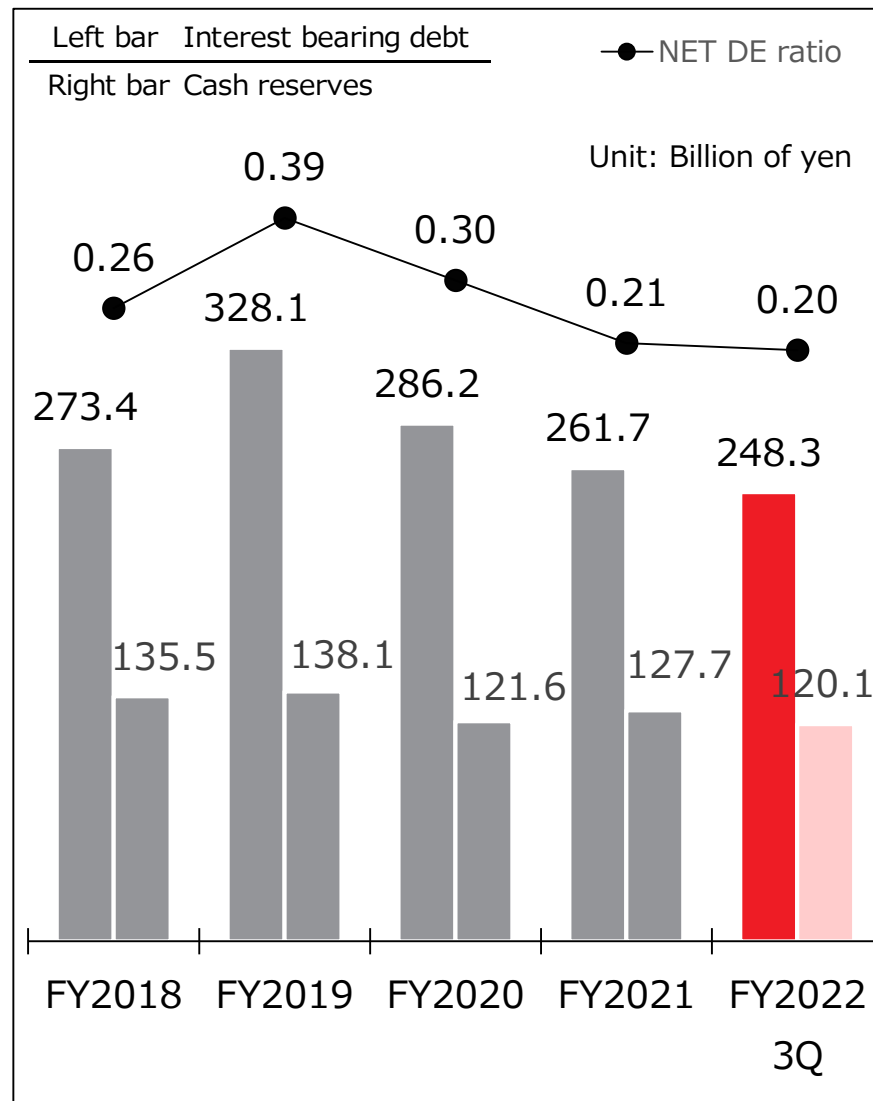


# 3-1) Management indicators

## Inventories



## Interest bearing debt / Cash reserves





## 3-2) Financial statements

### Assets

Unit: Billion of yen

Assets	FY2021 End	<b>FY2022 3Q End</b>	Change
Cash and cash equivalents	124.2	<b>120.1</b>	- 4.1
Trade and other receivables	319.0	<b>307.1</b>	- 11.9
Inventories	229.0	<b>254.8</b>	+25.7
Other current assets	13.0	<b>15.3</b>	+2.2
Property, plant and equipment	460.0	<b>454.3</b>	- 5.6
Other non-current assets	240.9	<b>236.2</b>	- 4.7
<b>Total assets</b>	<b>1,386.4</b>	<b>1,387.9</b>	+1.5

### Liabilities and equity

Unit: Billion of yen

Liabilities and equity	FY2021 End	<b>FY2022 3Q End</b>	Change
Trade and other payables	317.6	<b>331.8</b>	+14.2
Interest-Bearing Debt	261.7	<b>248.3</b>	- 13.3
Other current liabilities	31.3	<b>19.5</b>	- 11.7
Other non-current liabilities	115.2	<b>114.0</b>	- 1.2
Equity attributable to owners of the parent company	624.0	<b>640.0</b>	+16.0
Non-controlling interests	36.4	<b>34.0</b>	- 2.3
<b>Total liabilities and equity</b>	<b>1,386.4</b>	<b>1,387.9</b>	+1.5

## 3-2) Financial statements

### Consolidated Statement of Profit or Loss

Unit: Billion of yen

	FY2021 3Q	<b>FY2022 3Q</b>	Change
Revenue	1,021.9	<b>1,224.9</b>	+202.9
Business profit	25.2	<b>32.1</b>	+6.8
Other income / Other costs	- 2.0	<b>1.0</b>	+3.0
Finance income / Finance costs	4.5	<b>3.6</b>	- 0.9
Income tax expense	- 15.3	<b>- 15.9</b>	- 0.5
Non-controlling interests	- 2.3	<b>- 2.5</b>	- 0.1
<b>Profit attributable to owners of parent</b>	10.1	<b>18.3</b>	+8.2

### Consolidated Statement of Cash Flows

Unit: Billion of yen

	FY2021 3Q	<b>FY2022 3Q</b>	Change
Cash flows from operating activities	55.3	<b>62.7</b>	+7.4
Cash flows from investing activities	-10.0	<b>-34.0</b>	- 23.9
<b>Free cash flow</b>	<b>45.3</b>	<b>28.7</b>	- 16.5
Cash flows from financing activities	-8.8	<b>-32.8</b>	- 23.9
Foreign currency translation adjustments	2.9	<b>-0.1</b>	- 2.8
Net increase (decrease) in cash and cash equivalents	39.4	<b>-4.1</b>	- 43.3
<b>Cash and cash equivalents</b>	<b>157.8</b>	<b>120.1</b>	- 37.7

# 3-3) Performance Comparison - Results (Region)



Unit: Billion of yen

Region	FY2021 3Q	FY2022 3Q	Change		Foreign exchange	FY2022 3Q	Change excluding foreign exchange		
Revenue	Japan	414.3	<b>462.0</b>	+47.6	+11.5%	-	462.0	+47.6	+11.5%
	Europe	115.4	<b>138.1</b>	+22.7	+19.7%	+9.7	128.4	+13.0	+11.3%
	North America	210.7	<b>286.8</b>	+76.1	+36.1%	+53.3	233.4	+22.7	+10.8%
	China	134.5	<b>143.9</b>	+9.4	+7.0%	+19.0	124.9	-9.6	-7.2%
	Asia & others	146.8	<b>193.8</b>	+47.0	+32.0%	+22.7	171.1	+24.2	+16.5%
	<b>Total</b>	1,021.9	<b>1,224.9</b>	+202.9	+19.9%	+104.8	1,120.0	+98.0	+9.6%
Business profit	Japan	9.4	<b>18.1</b>	+8.7	+92.9%	+11.3	6.8	-2.5	-27.5%
	Europe	-6.4	<b>-8.9</b>	-2.5	-%	-1.1	-7.8	-1.3	-%
	North America	-3.8	<b>-1.8</b>	+1.9	-%	-0.4	-1.3	+2.4	-%
	China	13.0	<b>13.5</b>	+0.4	+3.3%	+2.4	11.0	-2.0	-15.7%
	Asia & others	14.4	<b>18.5</b>	+4.1	+28.4%	+1.8	16.7	+2.2	+15.5%
	Elimination	-1.4	<b>-7.3</b>	-5.9	-%	-	-7.3	-5.9	-%
	<b>Total</b>	25.2	<b>32.1</b>	+6.8	+27.1%	+14.0	18.0	-7.2	-28.7%

# 3-3) Performance Comparison - Results (Business unit) **JTEKT**

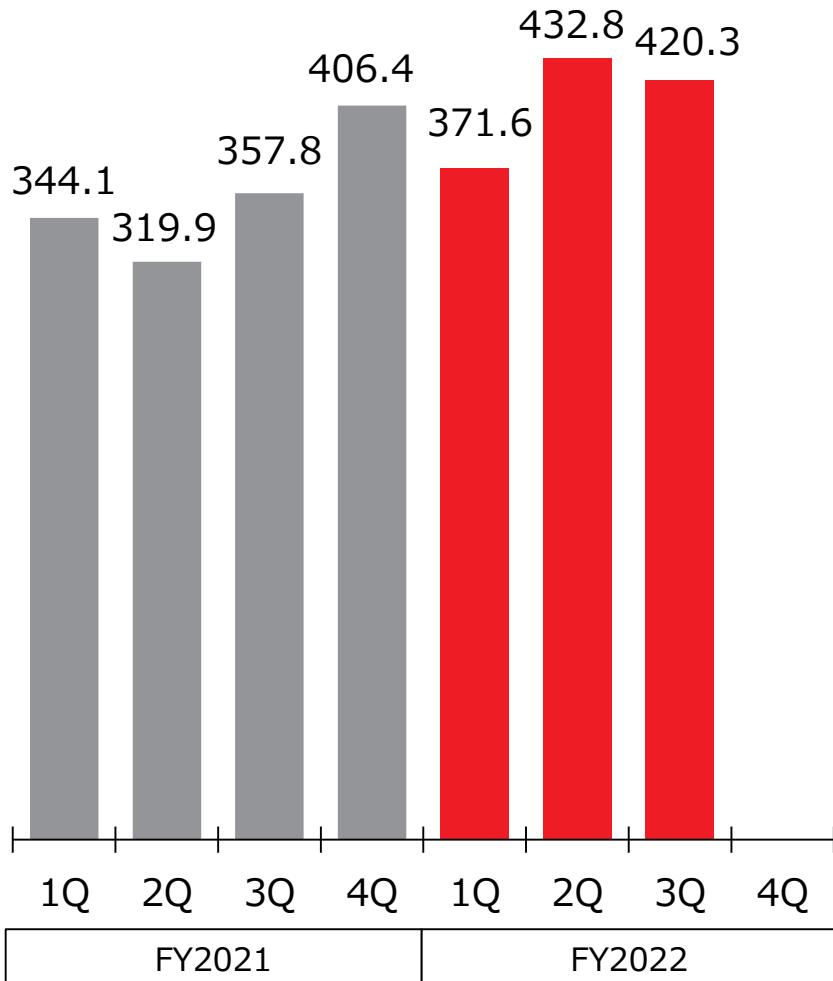
Unit: Billion of yen

Business		FY2021 3Q	FY2022 3Q	Change		Foreign exchange	FY2022 3Q	Change excluding foreign exchange	
Revenue	Steering	498.4	<b>585.5</b>	+87.0	+17.5%	+58.1	527.4	+28.9	+5.8%
	Drivelines	190.3	<b>243.9</b>	+53.6	+28.2%	+13.9	230.0	+39.6	+20.8%
	Automotive	688.8	<b>829.4</b>	+140.6	+20.4%	+72.0	757.4	+68.6	+10.0%
	Industrial & Bearings	228.5	<b>262.0</b>	+33.4	+14.6%	+19.5	242.4	+13.8	+6.1%
	Machine tools	103.8	<b>131.9</b>	+28.1	+27.1%	+13.2	118.7	+14.8	+14.3%
	Others	0.7	<b>1.4</b>	+0.7	+95.8%	+0.0	1.4	+0.7	+94.7%
	Machine tools	104.5	<b>133.4</b>	+28.8	+27.6%	+13.2	120.1	+15.5	+14.9%
	<b>Total</b>	1,021.9	<b>1,224.9</b>	+202.9	+19.9%	+104.8	1,120.0	+98.0	+9.6%
Business profit	Steering	5.1	<b>7.1</b>	+2.0	+39.9%	+4.4	2.7	-2.3	-46.9%
	Drivelines	1.9	<b>3.0</b>	+1.0	+56.3%	+0.9	2.1	+0.1	+9.2%
	Automotive	7.0	<b>10.1</b>	+3.1	+44.4%	+5.3	4.8	-2.2	-31.5%
	Bearing	12.2	<b>10.8</b>	-1.3	-11.0%	+6.2	4.6	-7.5	-62.0%
	Machine tools	6.4	<b>11.8</b>	+5.4	+85.4%	+2.4	9.4	+3.0	+47.0%
	Others	-1.4	<b>-1.6</b>	-0.2	-%	+0.0	-1.6	-0.2	-%
	Machine tools	5.0	<b>10.2</b>	+5.2	+104.9%	+2.5	7.7	+2.7	+54.9%
	Elimination	1.0	<b>0.8</b>	-0.1	-19.8%	-	0.8	-0.1	-19.8%
<b>Total</b>	25.2	<b>32.1</b>	+6.8	+27.1%	+14.0	18.0	-7.2	-28.7%	

# 3-4) Quarterly Result Trend

## Revenue

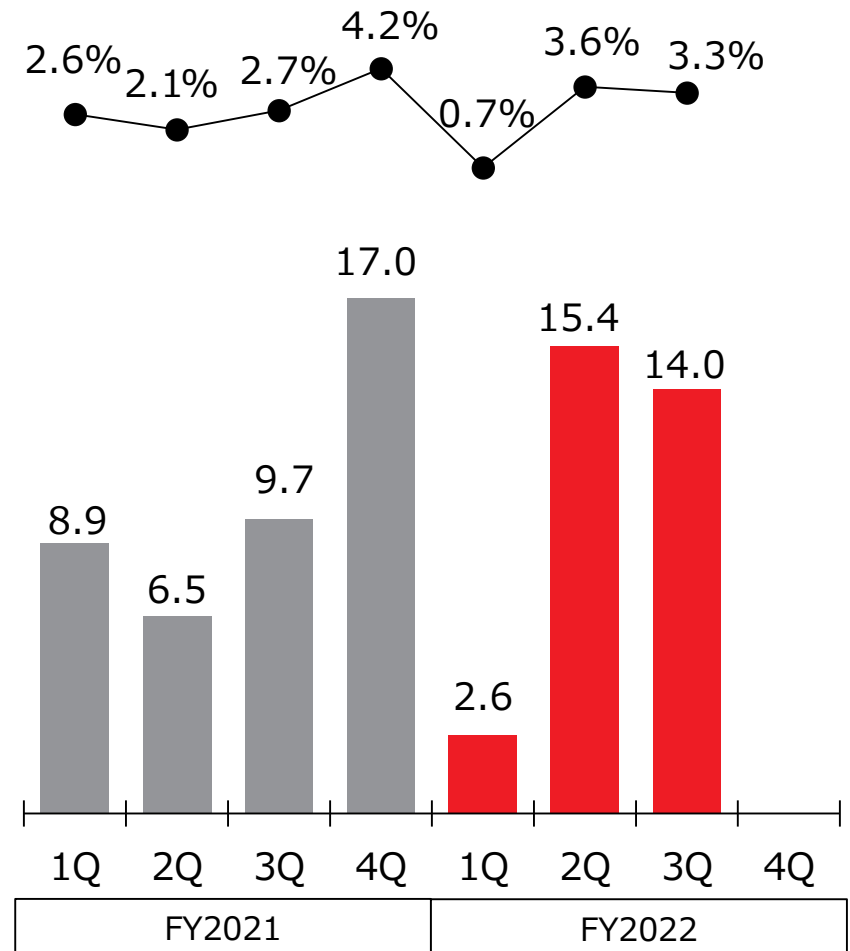
Unit: Billion of yen



## Business profit

Unit: Billion of yen

● Ratio to revenue

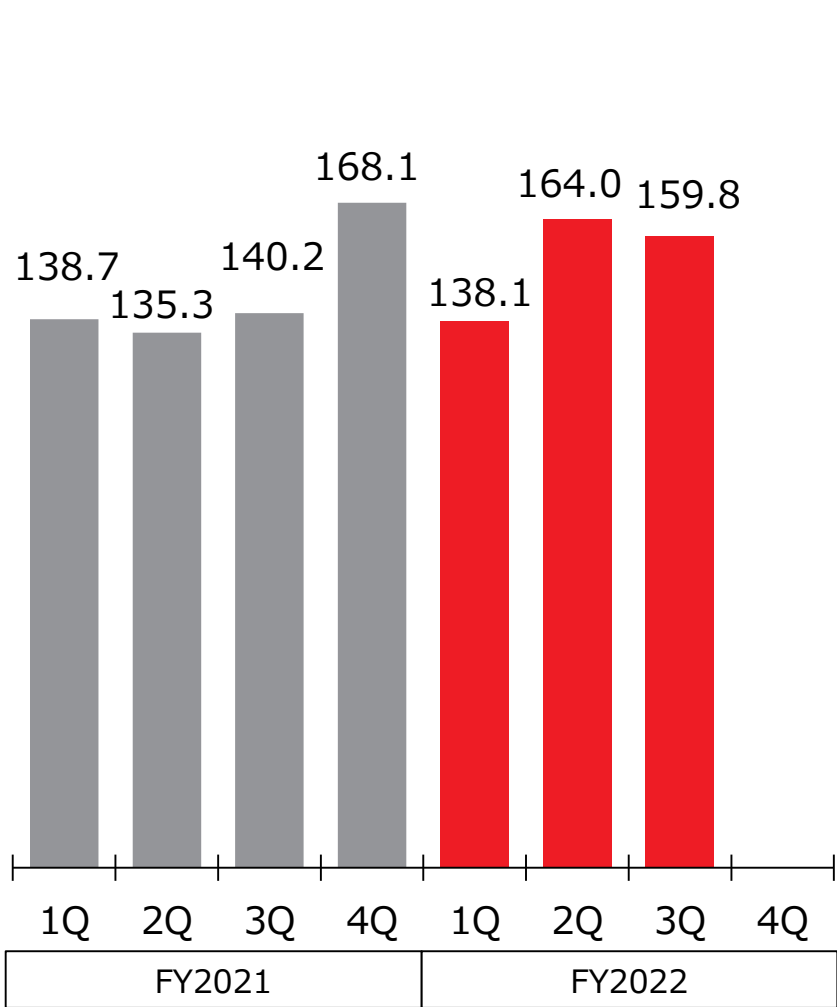


# 3-4) Quarterly Result Trend - Japan



## Revenue

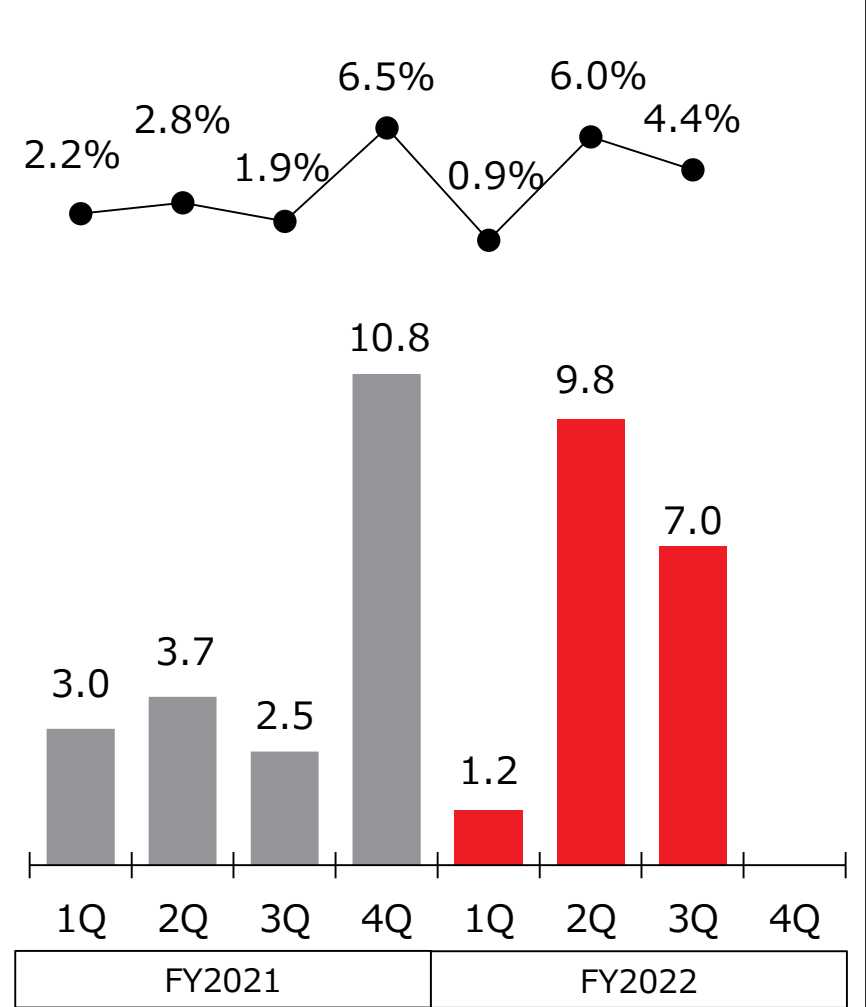
Unit: Billion of yen



## Business profit

Unit: Billion of yen

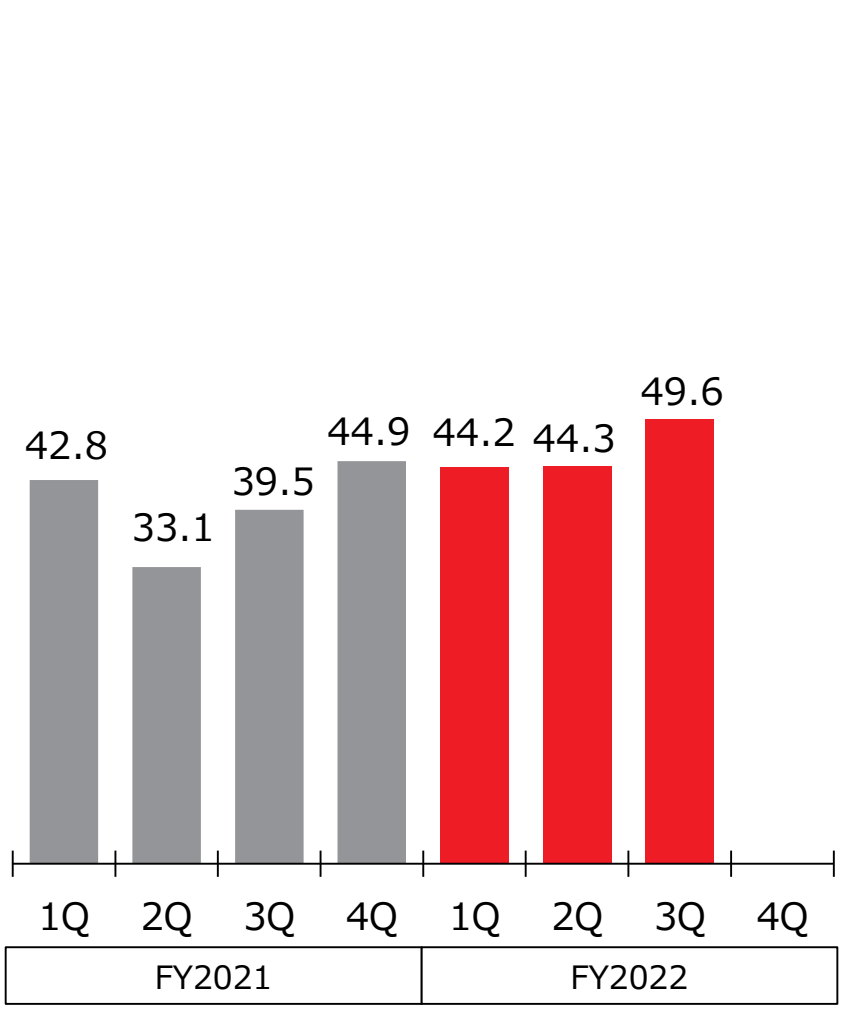
● Ratio to revenue



# 3-4) Quarterly Result Trend - Europe

## Revenue

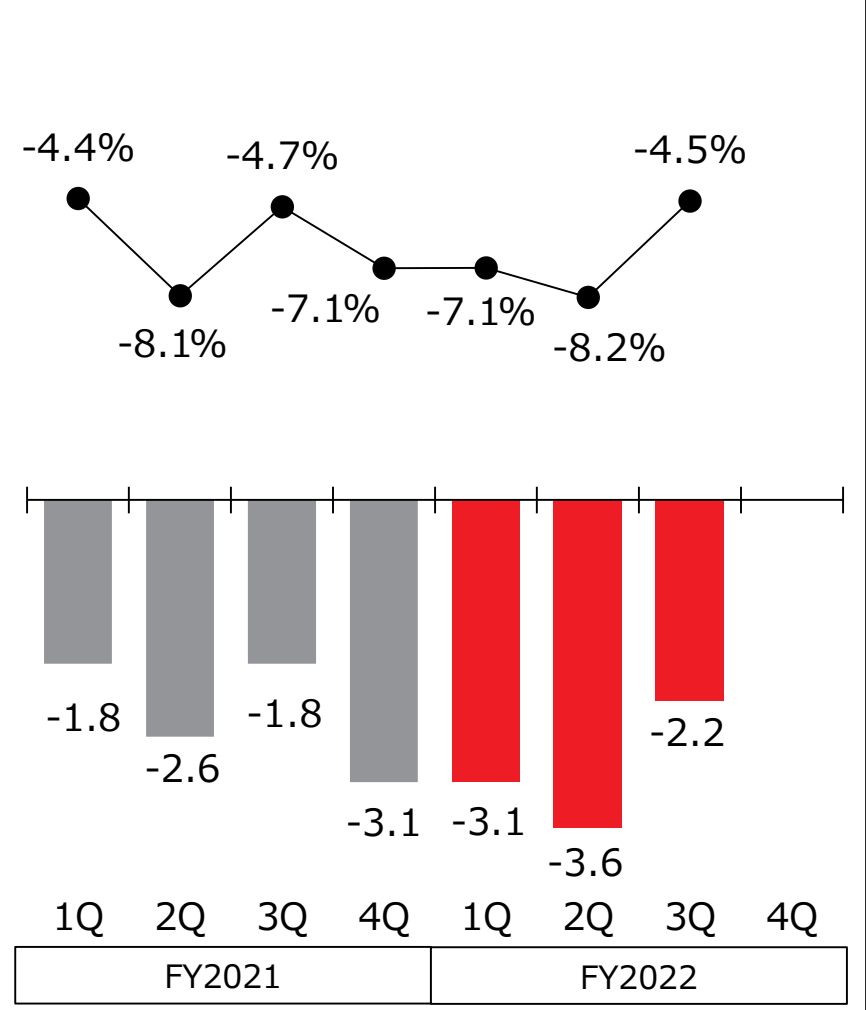
Unit: Billion of yen



## Business profit

Unit: Billion of yen

● Ratio to revenue

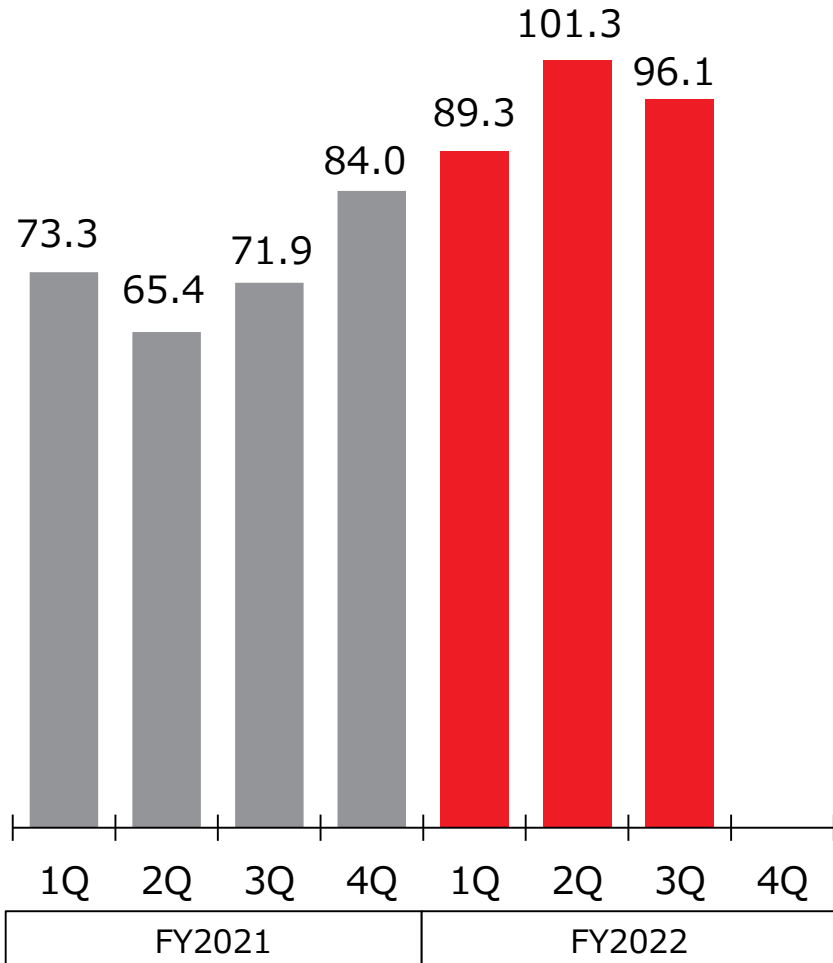


# 3-4) Quarterly Result Trend - North America



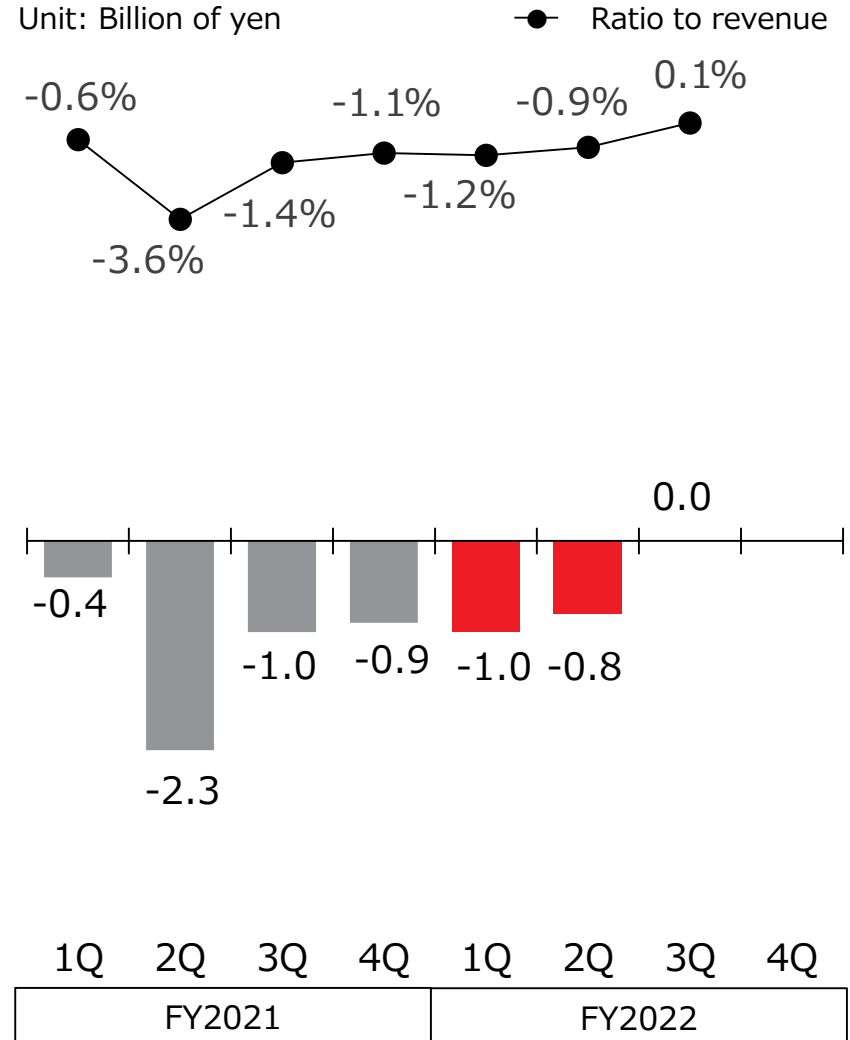
## Revenue

Unit: Billion of yen



## Business profit

Unit: Billion of yen

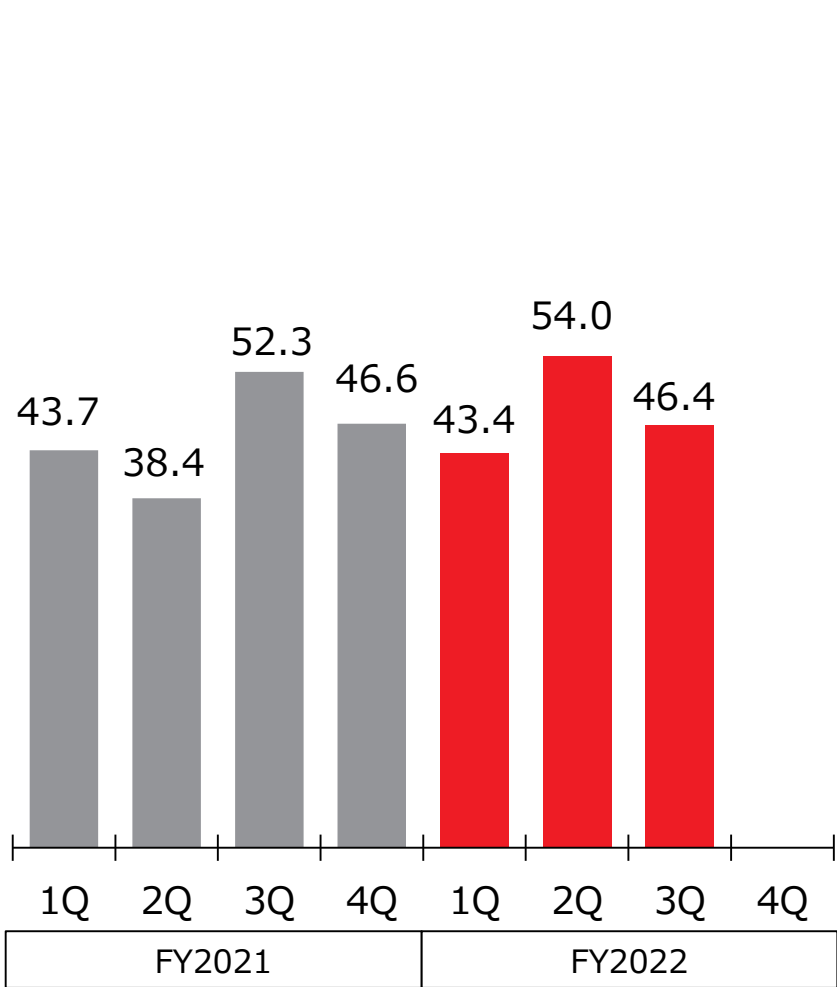




# 3-4) Quarterly Result Trend - China

## Revenue

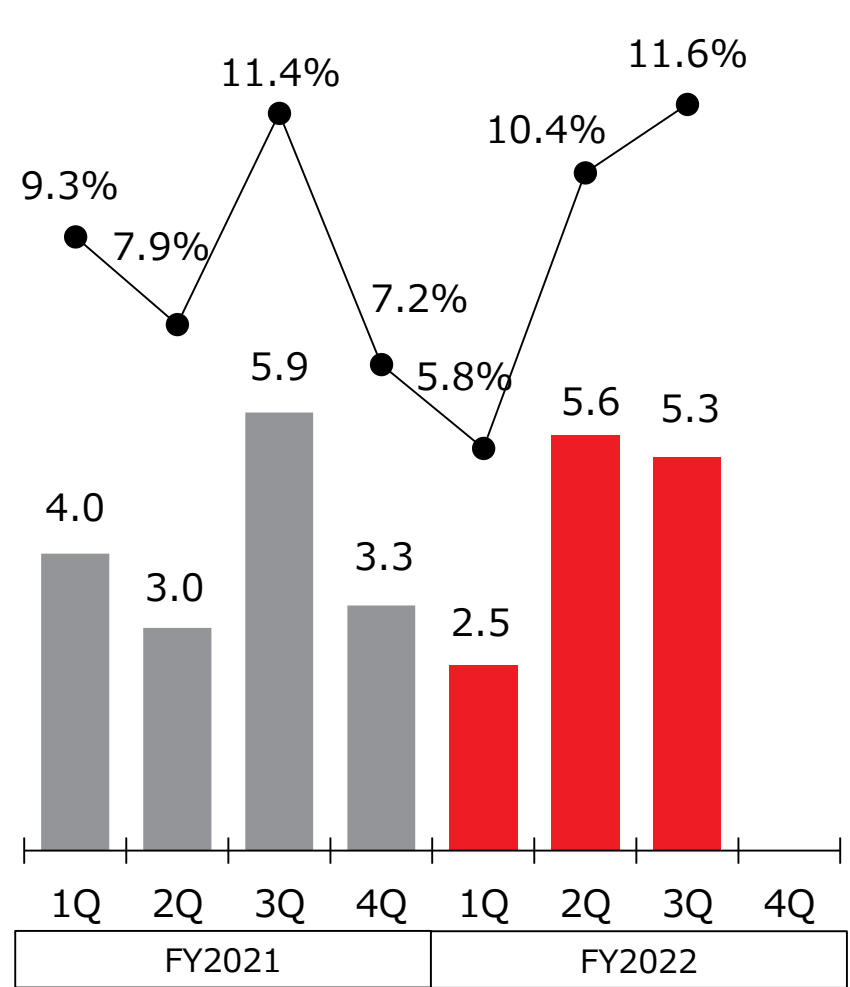
Unit: Billion of yen



## Business profit

Unit: Billion of yen

● Ratio to revenue

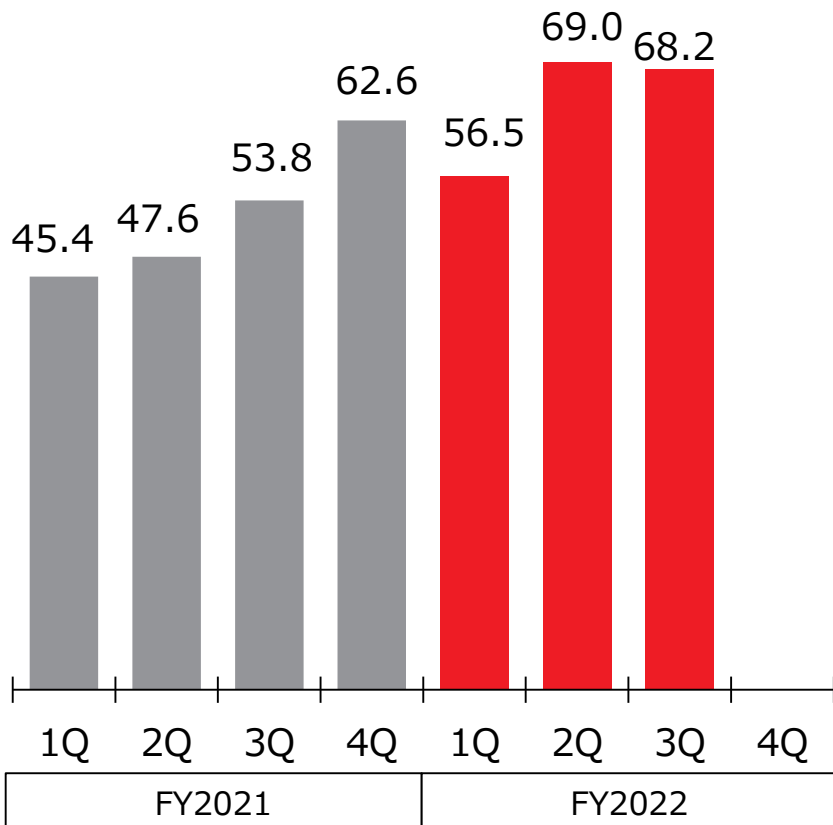


# 3-4) Quarterly Result Trend - Asia & Others



## Revenue

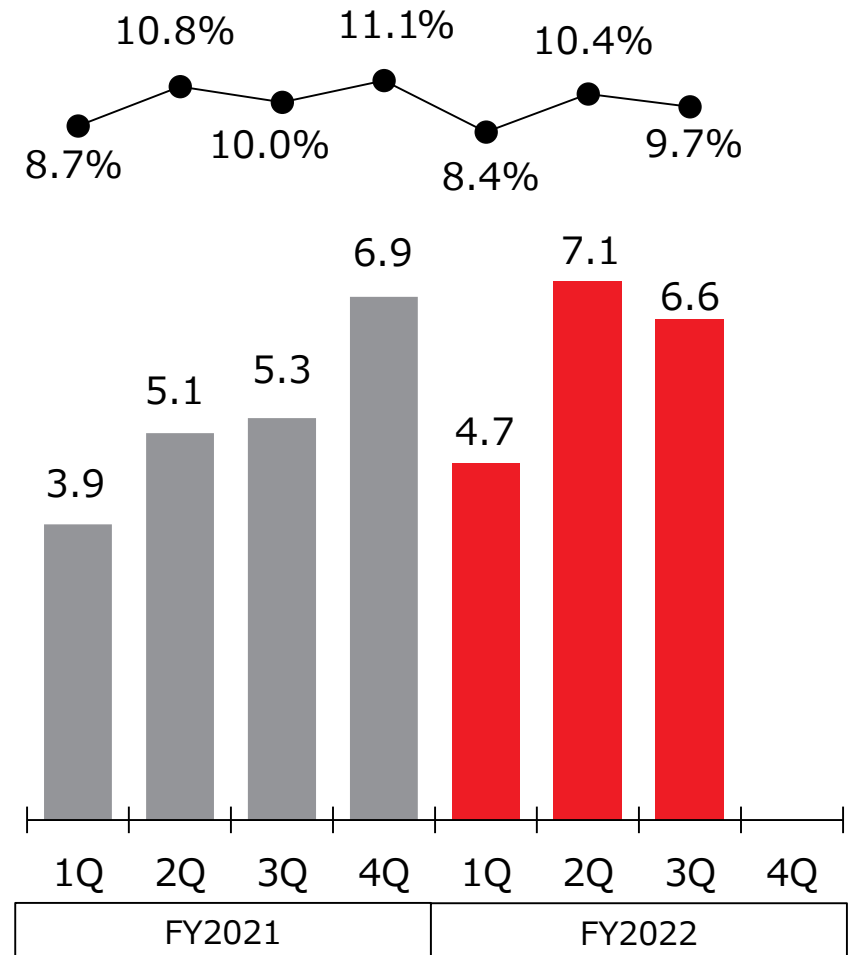
Unit: Billion of yen



## Business profit

Unit: Billion of yen

● Ratio to revenue



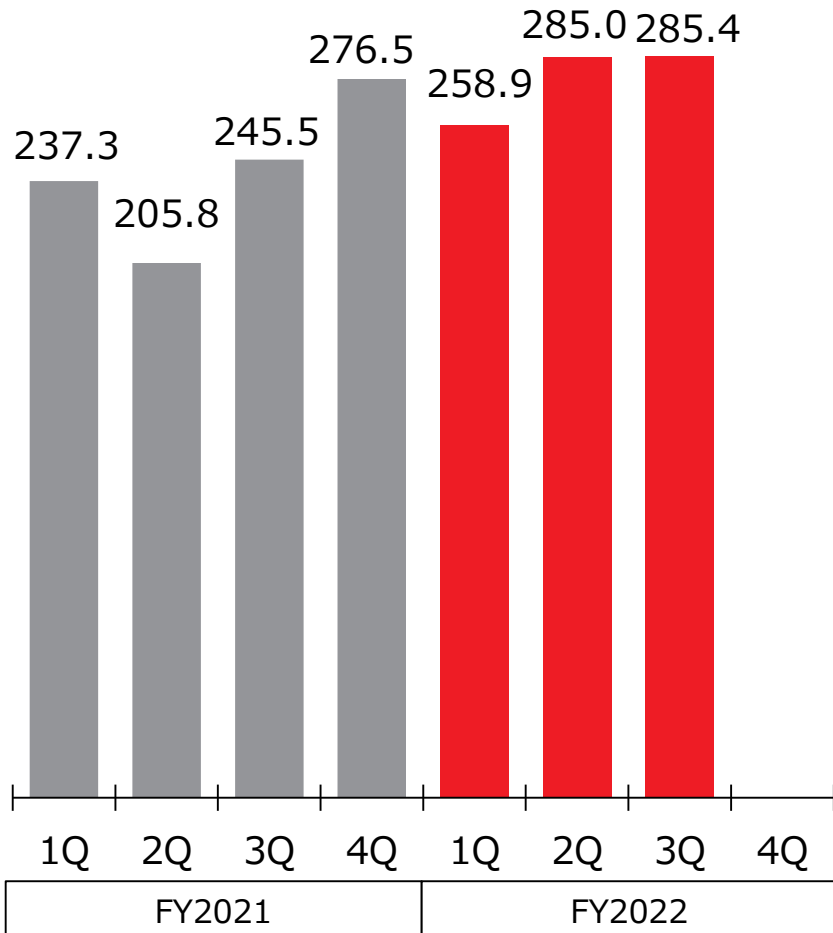
# 3-4) Quarterly Result Trend - Automotive

(Steering + Drivelines)



## Revenue

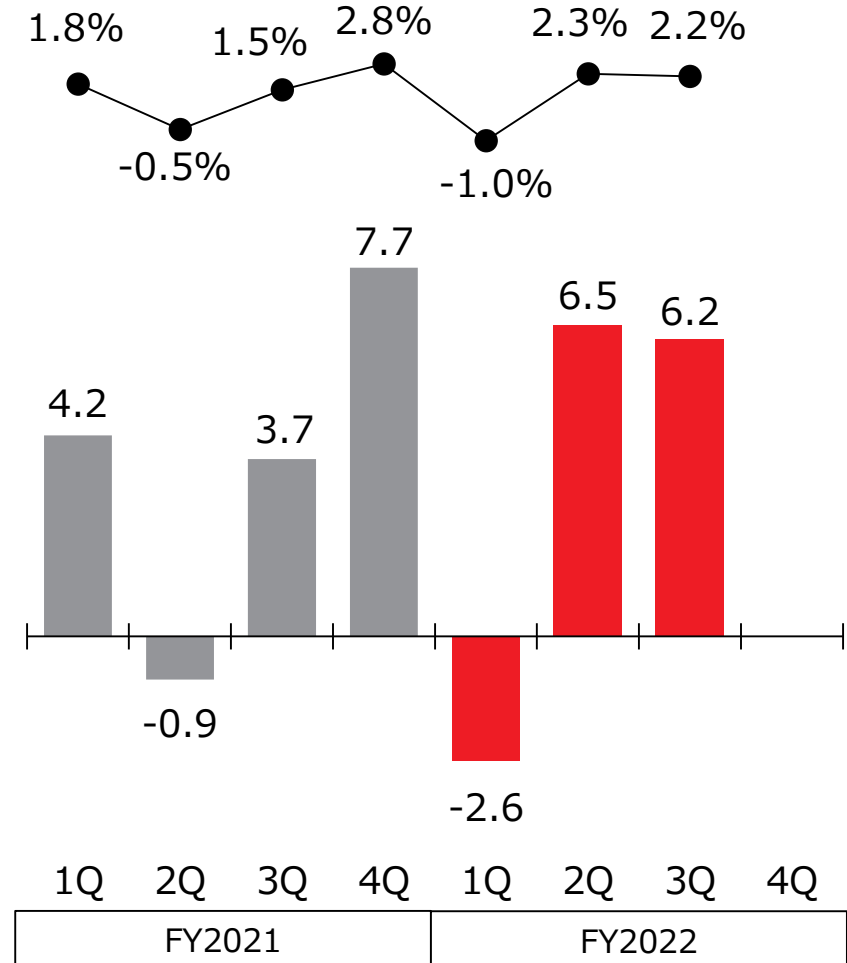
Unit: Billion of yen



## Business profit

Unit: Billion of yen

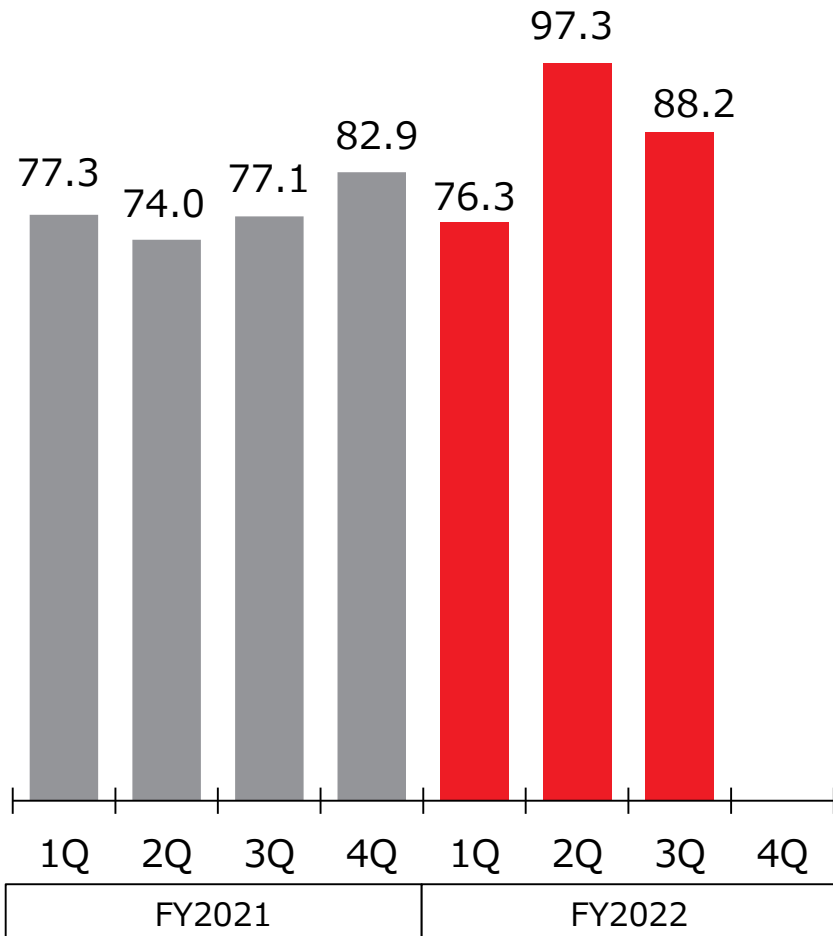
● Ratio to revenue



# 3-4) Quarterly Result Trend - Industrial & Bearings **JTEKT**

## Revenue

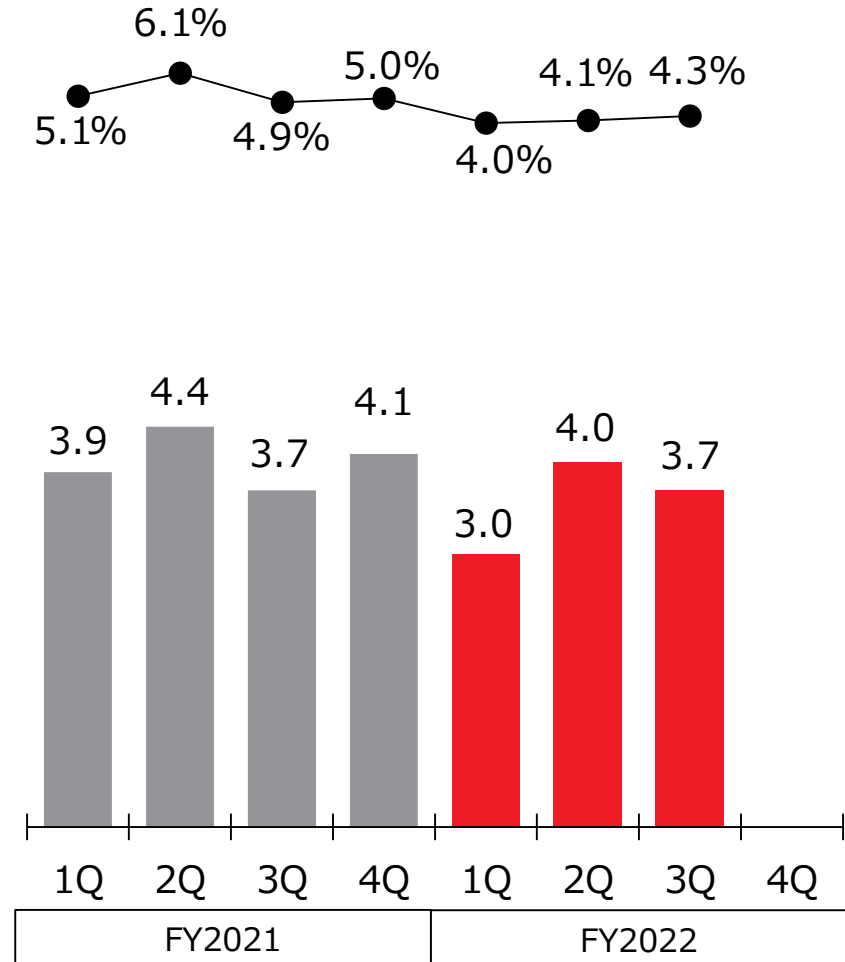
Unit: Billion of yen



## Business profit

Unit: Billion of yen

● Ratio to revenue



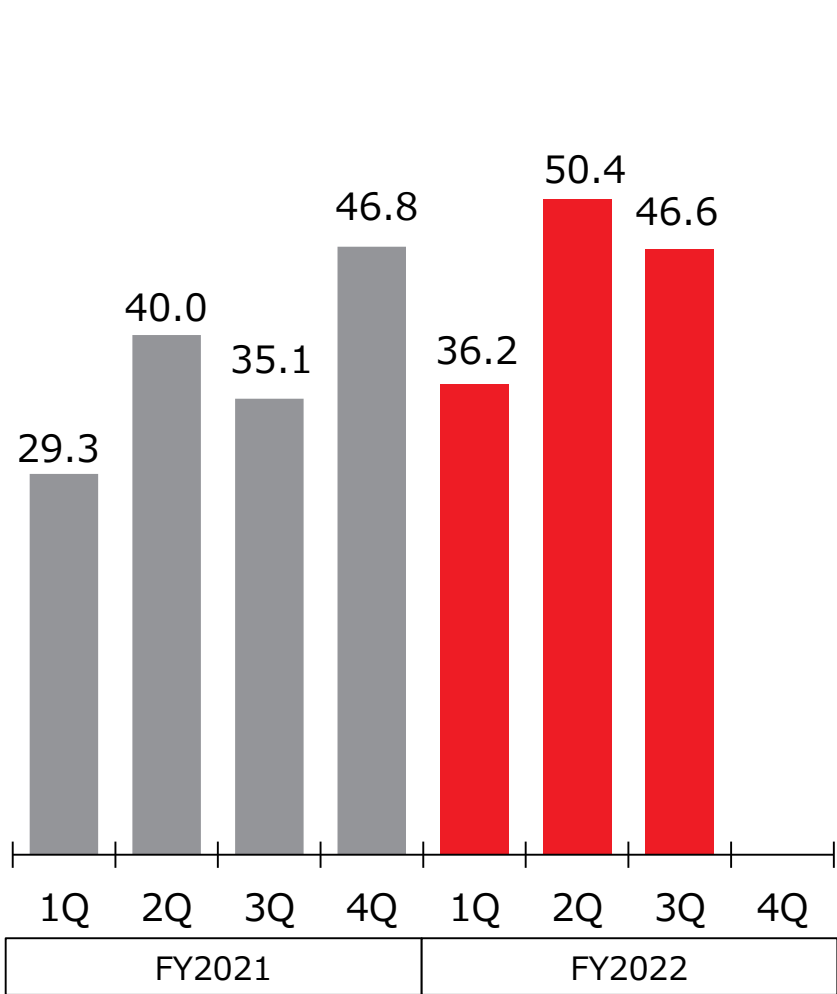
# 3-4) Quarterly Result Trend - Machine tools

(Machine tools & others)



## Revenue

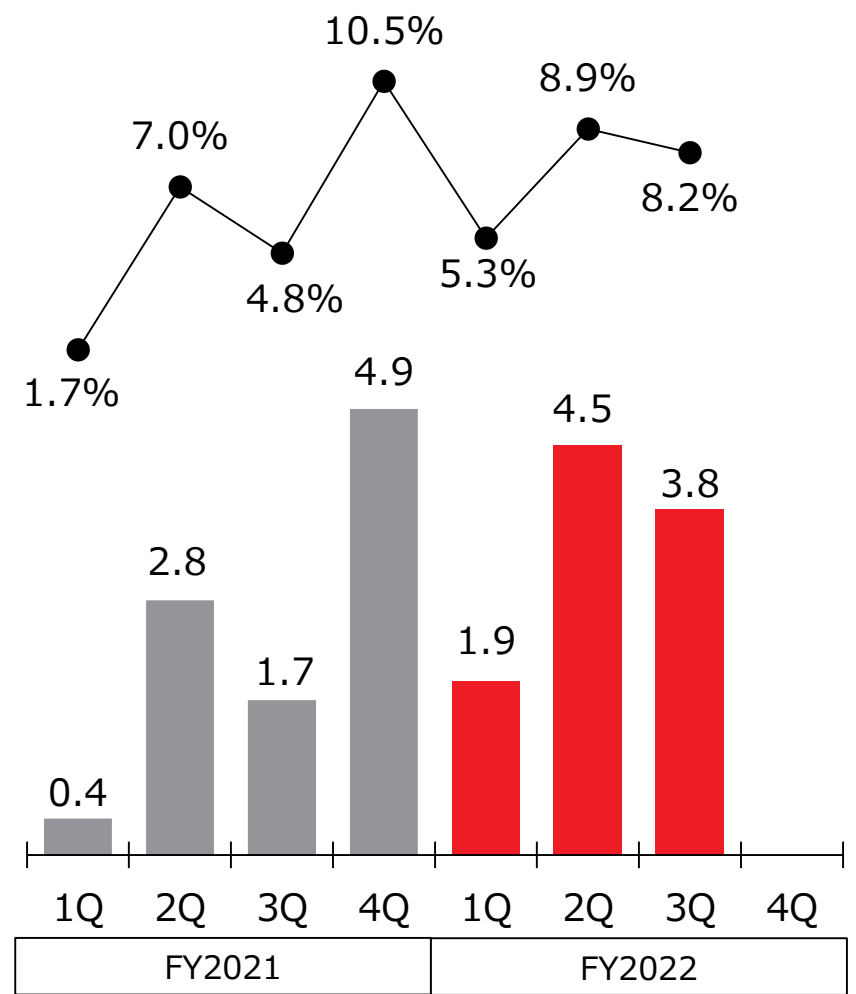
Unit: Billion of yen



## Business profit

Unit: Billion of yen

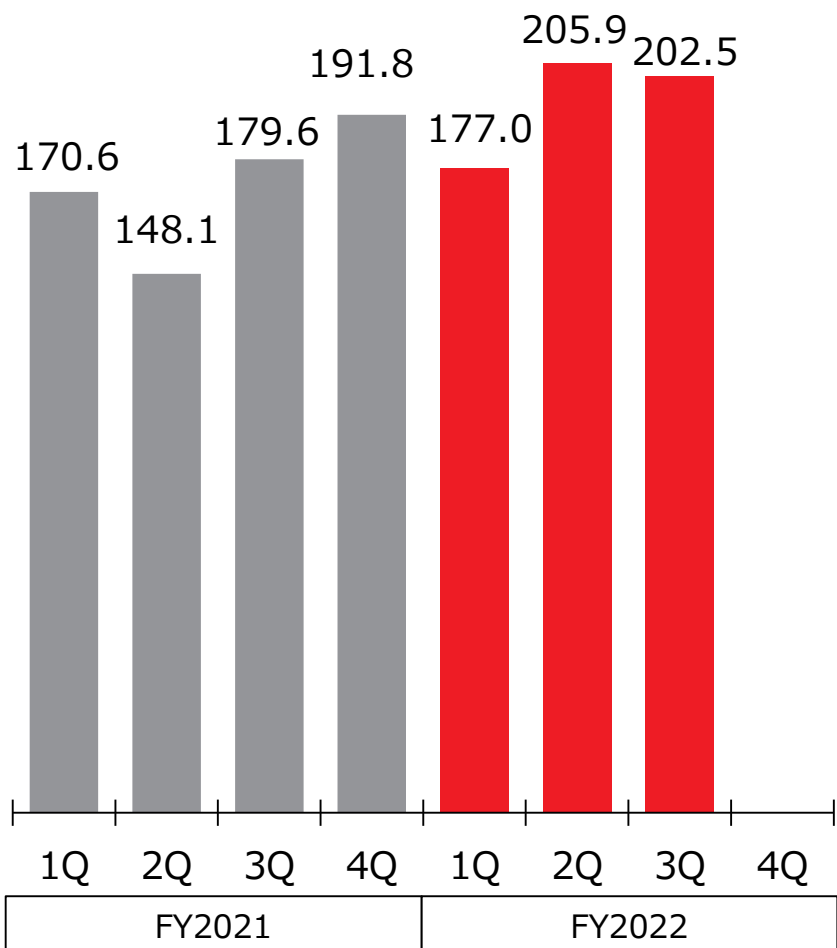
● Ratio to revenue



# 3-4) Quarterly Result Trend - Steering

## Revenue

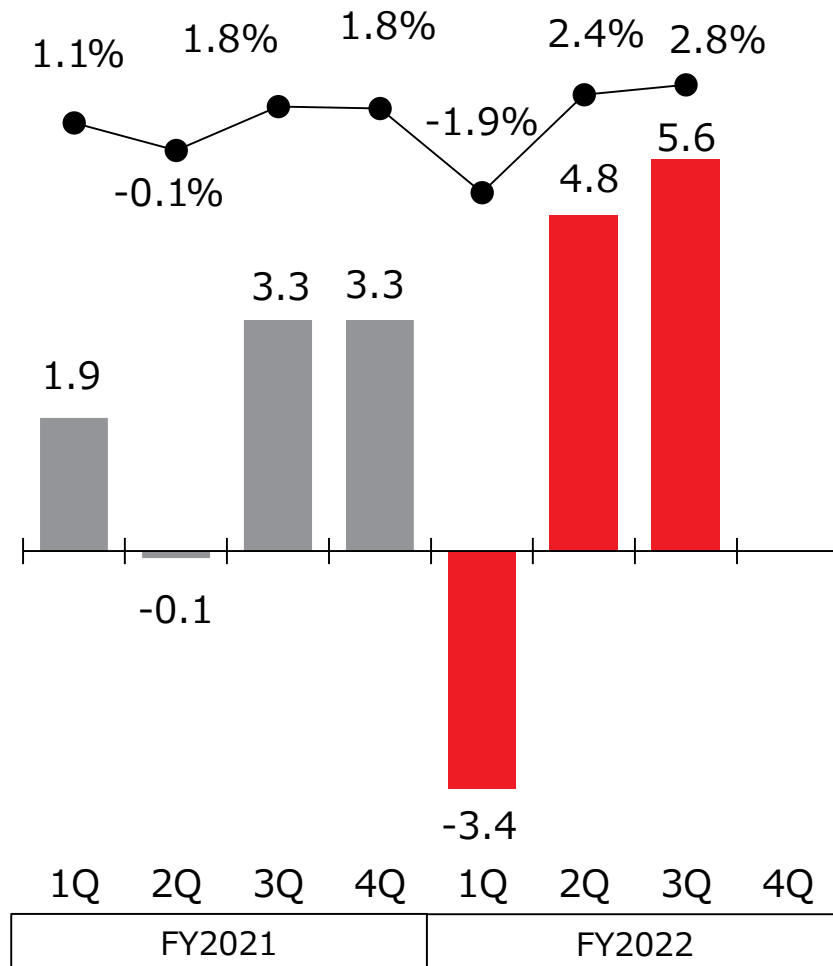
Unit: Billion of yen



## Business profit

Unit: Billion of yen

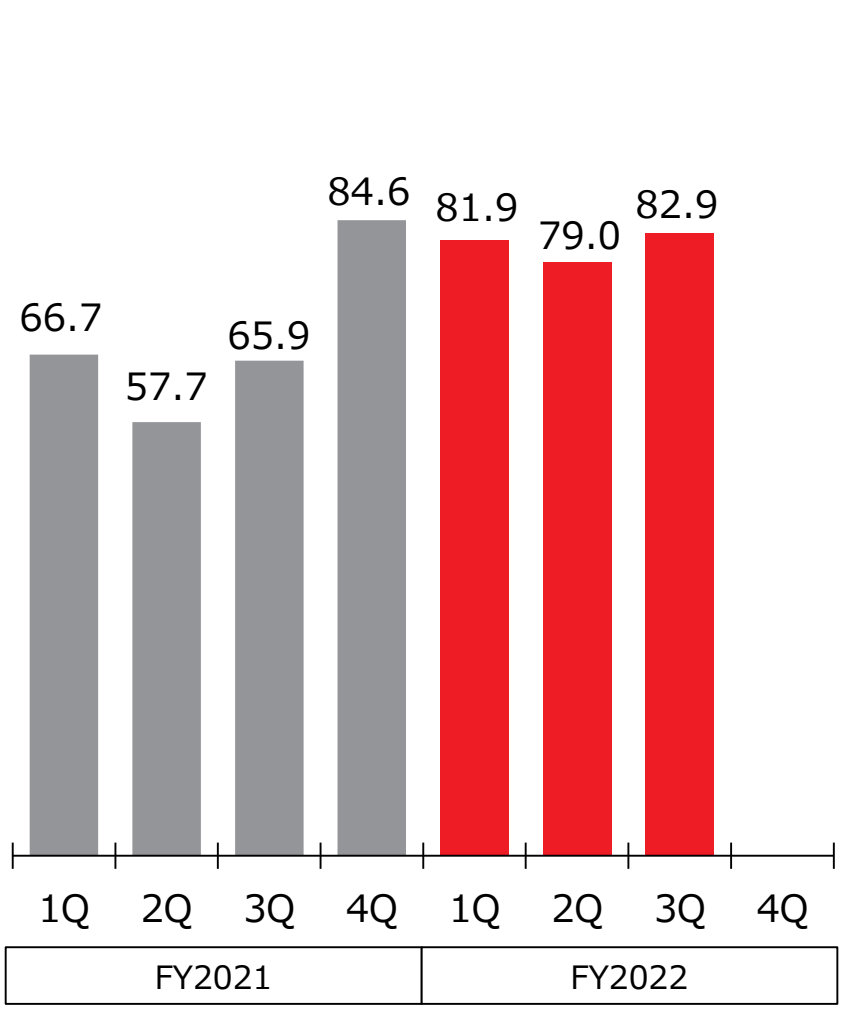
● Ratio to revenue



# 3-4) Quarterly Result Trend - Drivelines

## Revenue

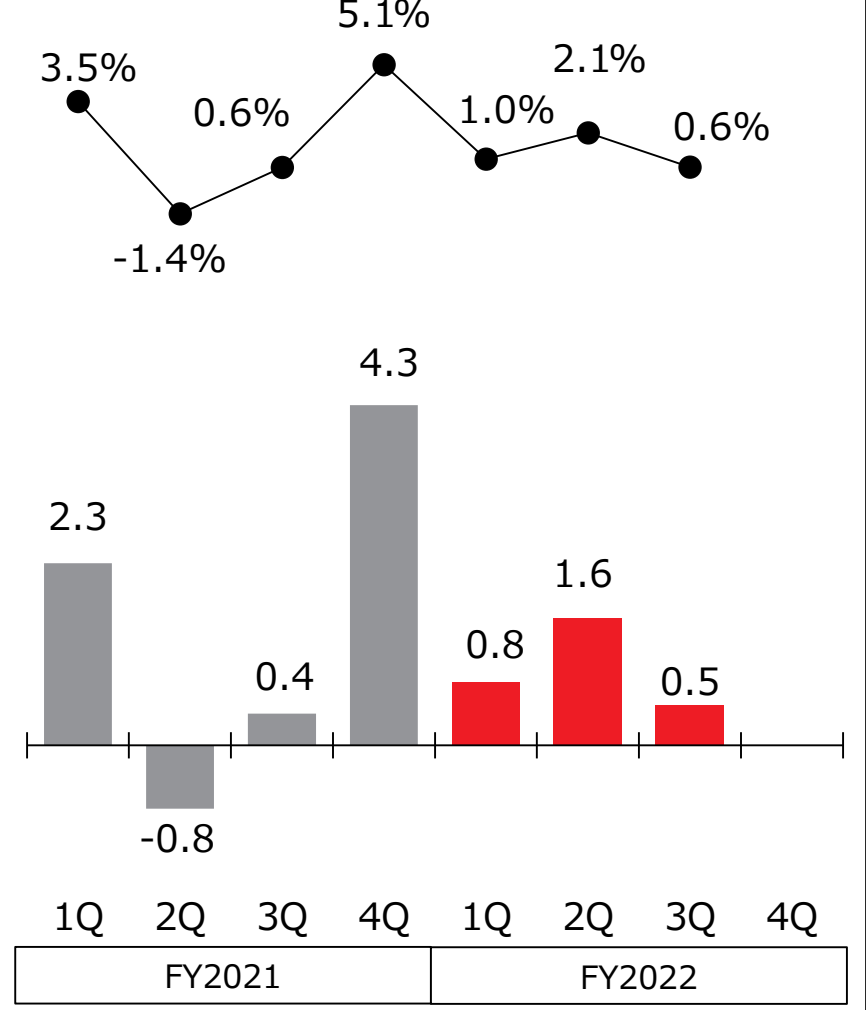
Unit: Billion of yen



## Business profit

Unit: Billion of yen

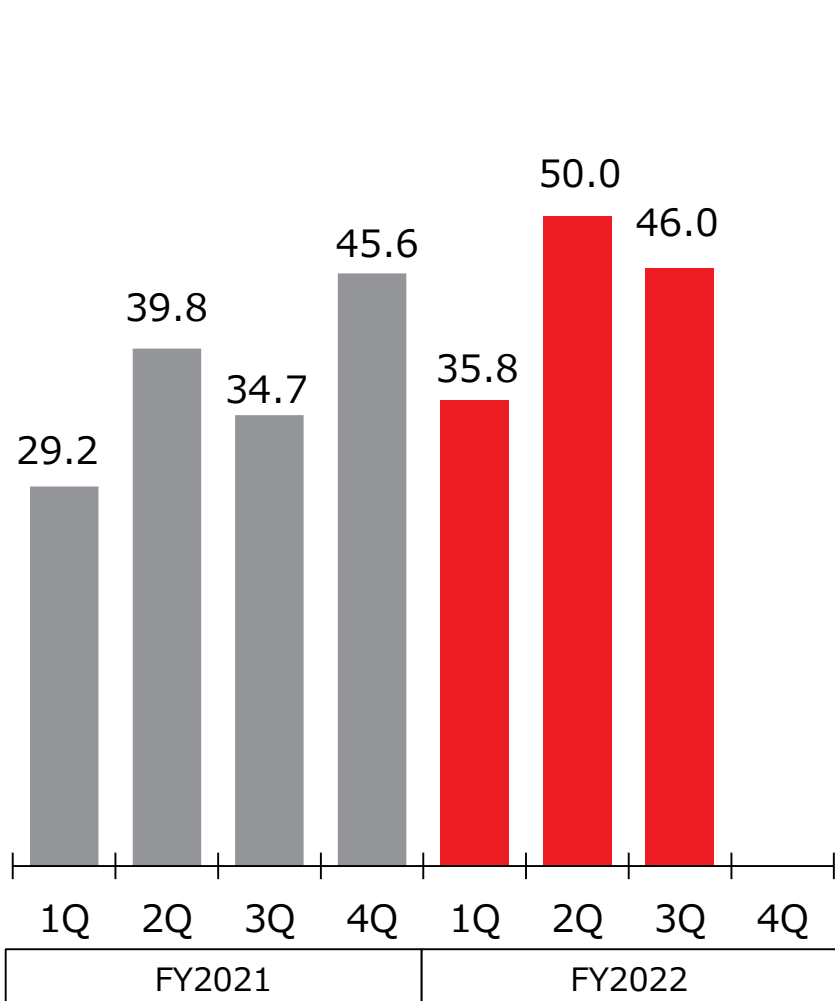
● Ratio to revenue



# 3-4) Quarterly Result Trend - Machine tools (Others excluded)

## Revenue

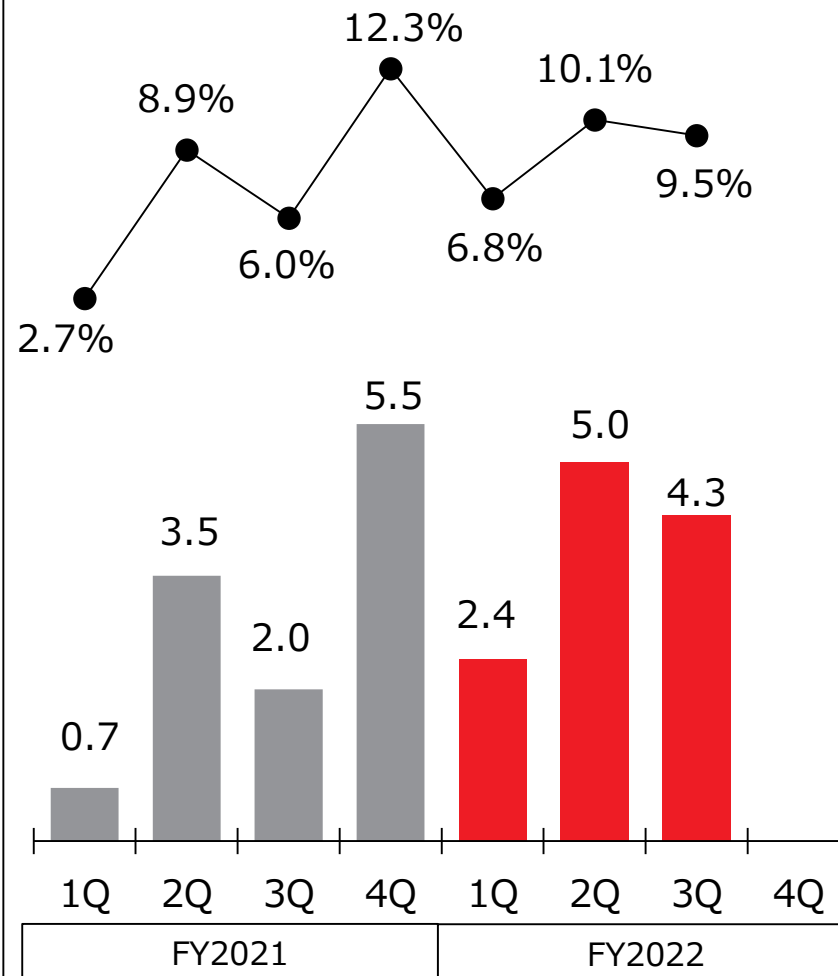
Unit: Billion of yen



## Business profit

Unit: Billion of yen

● Ratio to revenue

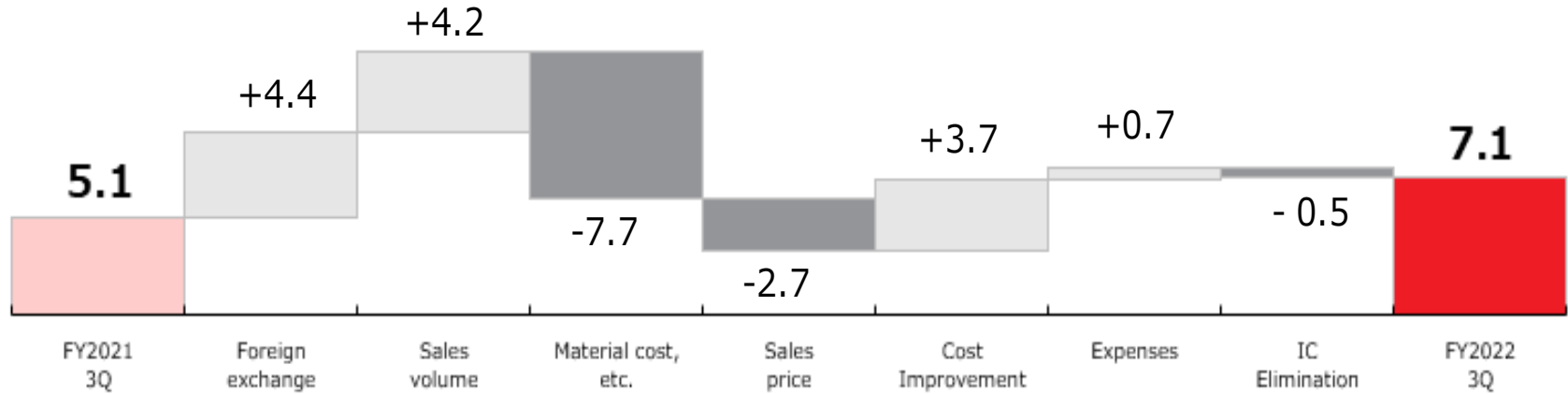




# 3-5) Business profit Analysis - Steering / Drivelines **JTEKT**

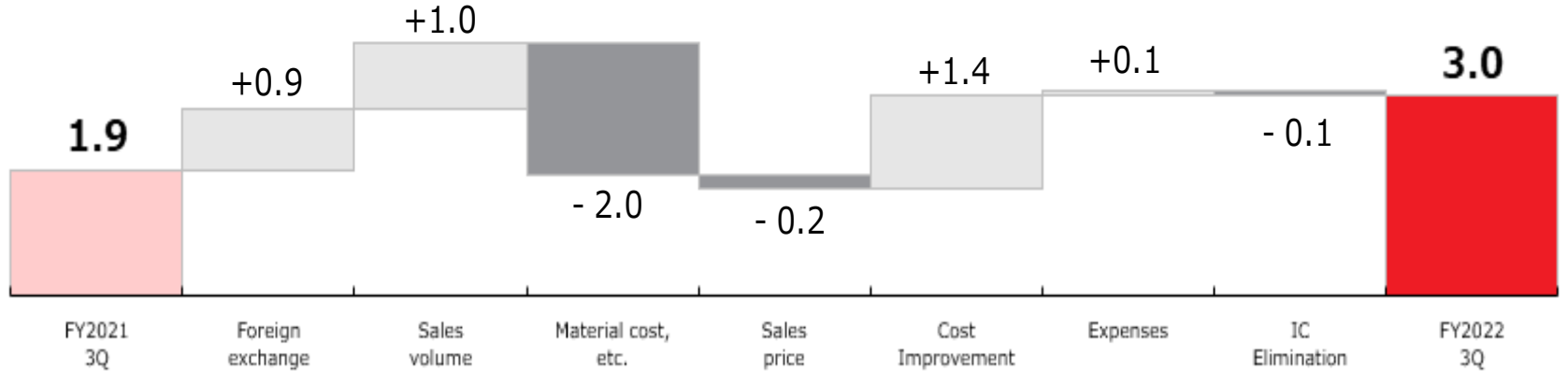
Unit: Billion of yen

Steering



Unit: Billion of yen

Drivelines

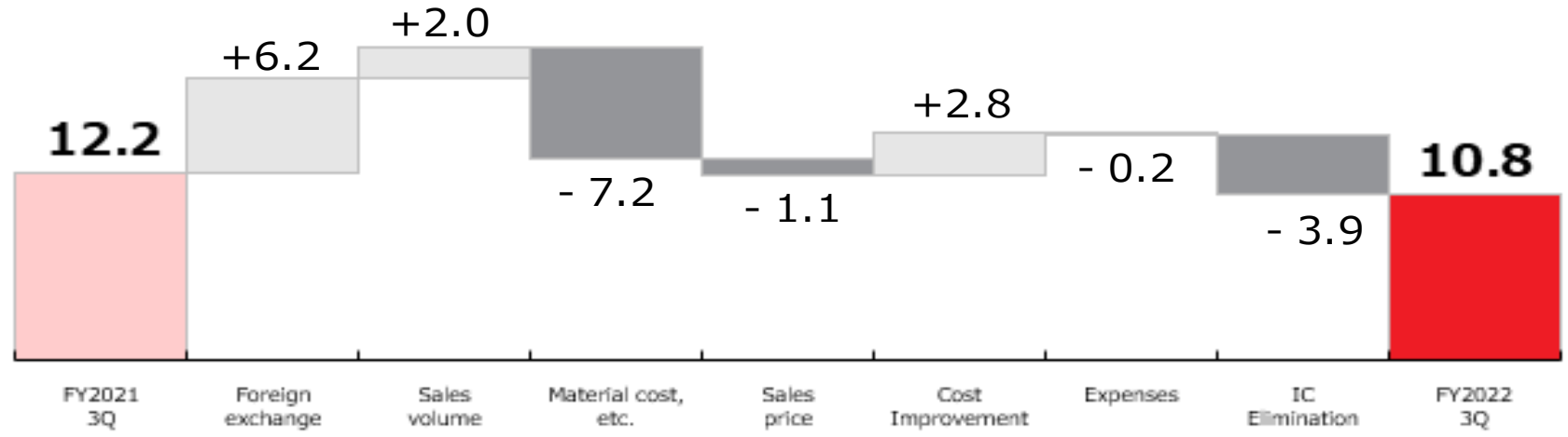


# 3-5) Business profit Analysis - Industrial & Bearings / Machine tools



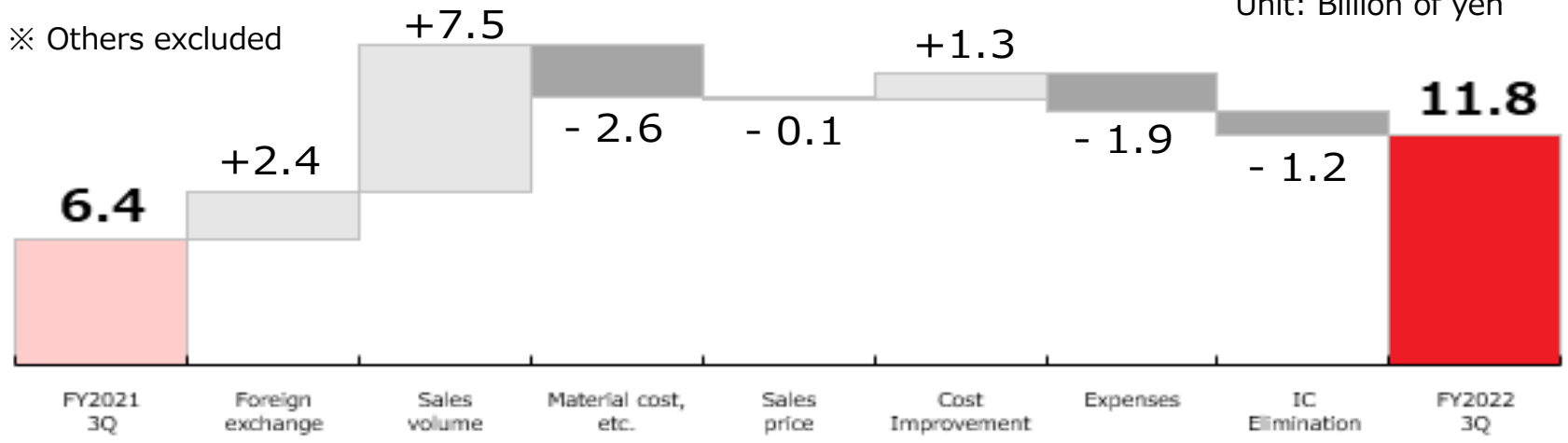
Industrial & Bearings

Unit: Billion of yen



Machine tools

Unit: Billion of yen



# 3-6) Performance Comparison - Forecasts (Region)



Unit: Billion of yen

Region	FY2021	FY2022	Change		Foreign exchange	FY2022	Change excluding foreign exchange		
Revenue	Japan	582.4	<b>637.0</b>	+54.5	+9.4%	-	637.0	+54.5	+9.4%
	Europe	160.3	<b>196.0</b>	+35.6	+22.2%	+13.8	182.2	+21.8	+13.6%
	North America	294.7	<b>395.0</b>	+100.2	+34.0%	+66.6	328.4	+33.6	+11.4%
	China	181.2	<b>198.0</b>	+16.7	+9.3%	+21.0	177.0	-4.2	-2.3%
	Asia & others	209.5	<b>274.0</b>	+64.4	+30.7%	+25.4	248.6	+39.0	+18.6%
	<b>Total</b>	1,428.4	<b>1,700.0</b>	+271.5	+19.0%	+126.8	1,573.2	+144.7	+10.1%
Business profit	Japan	20.3	<b>32.0</b>	+11.6	+57.6%	+12.0	20.0	-0.3	-1.5%
	Europe	-9.6	<b>-11.5</b>	-1.8	-%	-0.7	-10.8	-1.1	-%
	North America	-4.7	<b>4.0</b>	+8.7	-%	+0.7	3.3	+8.0	-%
	China	16.4	<b>15.5</b>	-0.9	-5.7%	+1.5	14.0	-2.4	-14.8%
	Asia & others	21.4	<b>27.0</b>	+5.5	+26.0%	+2.3	24.7	+3.2	+15.2%
	Elimination	-1.4	<b>-7.0</b>	-5.5	-%	-	-7.0	-5.5	-%
	<b>Total</b>	42.3	<b>60.0</b>	+17.6	+41.7%	+15.8	44.2	+1.8	+4.4%

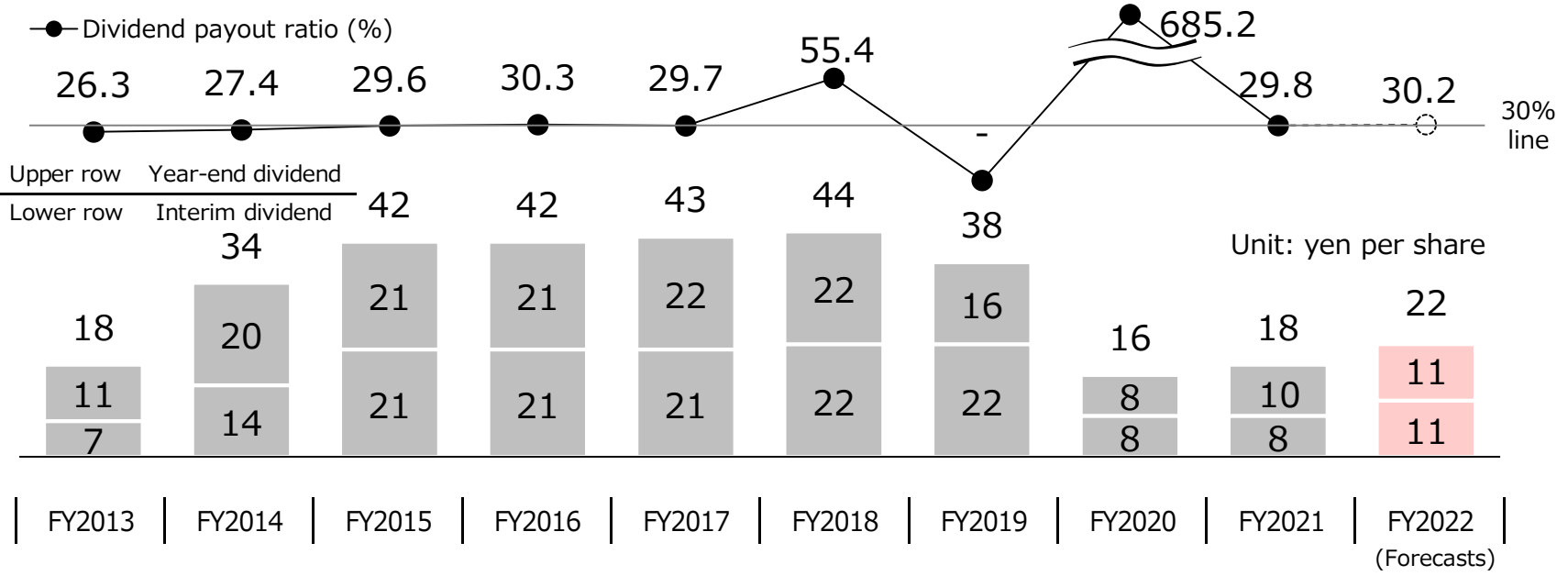
# 3-6) Performance Comparison - Forecasts (Business unit)

Unit: Billion of yen

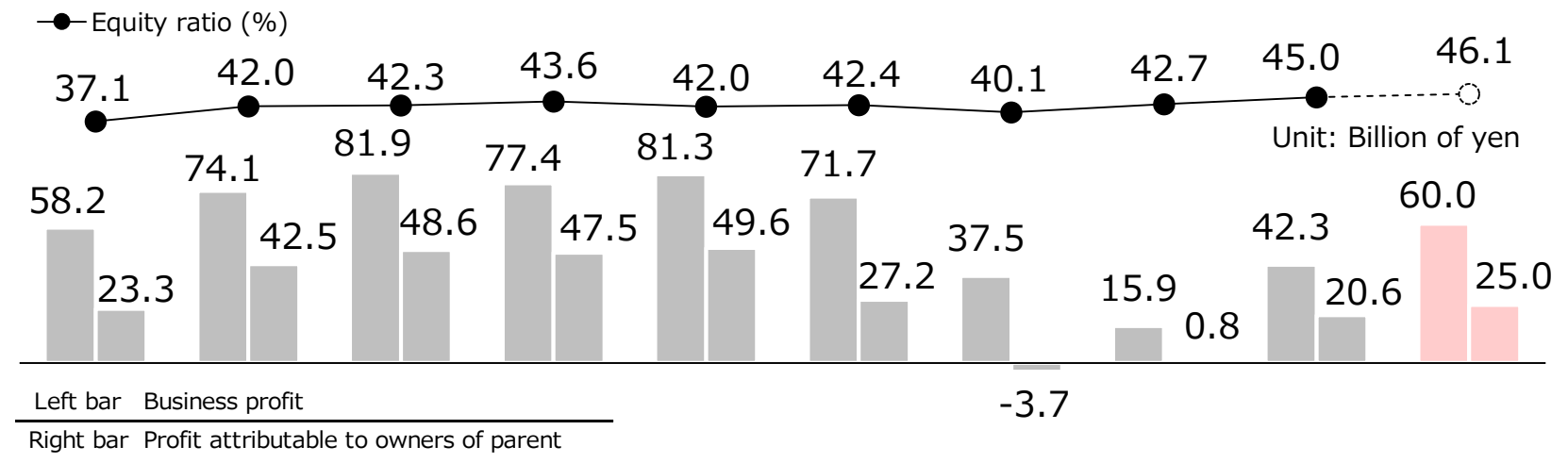
Business	FY2021	FY2022	Change		Foreign exchange	FY2022	Change excluding foreign exchange			
Revenue	Steering	690.3	<b>817.0</b>	+126.6	+18.4%	+69.0	<b>748.0</b>	+57.6	+8.4%	
	Drivelines	275.0	<b>347.0</b>	+71.9	+26.2%	+15.9	<b>331.1</b>	+56.0	+20.4%	
	Automotive	965.3	<b>1,164.0</b>	+198.6	+20.6%	+84.9	<b>1,079.1</b>	+113.7	+11.8%	
	Industrial & Bearings	311.5	<b>350.0</b>	+38.4	+12.3%	+23.9	<b>326.1</b>	+14.5	+4.7%	
	Machine tools	149.4	<b>184.0</b>	+34.5	+23.1%	+18.0	<b>166.0</b>	+16.5	+11.1%	
	Others	2.0	<b>2.0</b>	-0.0	-1.2%	+0.0	<b>2.0</b>	-0.0	-1.2%	
	Machine tools	151.4	<b>186.0</b>	+34.5	+22.8%	+18.0	<b>168.0</b>	+16.5	+10.9%	
	<b>Total</b>	<b>1,428.4</b>	<b>1,700.0</b>	<b>+271.5</b>	<b>+19.0%</b>	<b>+126.8</b>	<b>1,573.2</b>	<b>+144.7</b>	<b>+10.1%</b>	
	Business profit	Steering	8.4	<b>20.0</b>	+11.5	+135.7%	+5.5	<b>14.5</b>	+6.0	+70.9%
		Drivelines	6.2	<b>8.5</b>	+2.2	+35.1%	+1.4	<b>7.1</b>	+0.8	+12.9%
Automotive		14.7	<b>28.5</b>	+13.7	+92.9%	+6.9	<b>21.6</b>	+6.8	+46.2%	
Industrial & Bearings		16.3	<b>17.5</b>	+1.1	+6.8%	+7.1	<b>10.4</b>	-5.9	-36.6%	
Machine tools		12.0	<b>16.0</b>	+3.9	+33.3%	+1.8	<b>14.2</b>	+2.1	+18.3%	
Others		-2.0	<b>-2.0</b>	+0.0	-%	-	<b>-2.0</b>	+0.0	-%	
Machine tools		9.9	<b>14.0</b>	+4.0	+40.9%	+1.8	<b>12.2</b>	+2.2	+22.8%	
Elimination		1.2	<b>0.0</b>	-1.2	-%	-	<b>0.0</b>	-1.2	-%	
<b>Total</b>		<b>42.3</b>	<b>60.0</b>	<b>+17.6</b>	<b>+41.7%</b>	<b>+15.8</b>	<b>44.2</b>	<b>+1.8</b>	<b>+4.4%</b>	

# 4-7) Return to Shareholders

Return to Shareholders



Profit





[Note on forward-looking statements]

---

This report contains forward-looking statements pertaining to future plans and strategies. These forward-looking statements include risks, uncertainties and other factors, and actual results and business results may differ from those stated.