

Financial data

[Summary of Operational Performance for the Past 5 Years]

		FY2007	FY2008	FY2009	FY2010	FY2011
Sales	(mill yen)	1,157,594	1,017,071	769,682	955,470	1,052,671
Operating income	(mill yen)	77,650	22,370	425	39,924	35,657
Ordinary profit/loss	(mill yen)	72,896	11,109	△252	40,263	38,649
Current term net profit or loss	(mill yen)	43,446	△11,954	△19,413	20,052	13,303
Net assets	(mill yen)	393,098	323,624	315,159	336,086	342,340
Total assets	(mill yen)	974,819	813,461	847,005	842,220	959,674
Equipment investment	(mill yen)	58,912	51,104	25,248	30,850	65,864
Depreciation	(mill yen)	51,090	55,824	50,010	48,646	46,740
Net asset per share	(yen)	1,168.42	951.66	924.27	931.09	948.40
Current term net profit/loss per share	(yen)	135.58	△37.22	△60.45	59.39	38.91
Rate of self-owned	(%)	38.5	37.6	35.0	37.8	33.8
Self-owned current term net margin (ROE)	(%)	12.0	—	—	6.5	4.1
Cash flow through sales	(mill yen)	84,762	33,908	63,255	60,320	48,878
Cash flow through investment	(mill yen)	△63,241	△58,977	△57,715	△31,147	△56,212
Cash flow through financial activities	(mill yen)	△13,063	27,146	15,365	△14,812	39,520
Cash and cash equivalent term-end balance	(mill yen)	83,562	75,074	99,338	113,513	146,625
Capital	(mill yen)	36,854	36,879	36,879	45,591	45,591
Total of issued shares	(thou shares)	321,370	321,406	321,406	342,186	342,186
Dividend per share	(yen)	24.00	17.00	11.00	16.00	16.00

No. of employees	Consolidated	32,542	33,029	35,465	36,775	39,834
	Nonconsolidated	10,023	10,091	10,105	9,906	10,385
No. of consolidated subsidiaries		93	97	117	135	140
	Domestic	31	31	33	41	42
	Overseas	62	66	84	94	98
No. of equity method affiliates		11	11	12	20	20
	Domestic	2	2	3	6	5
	Overseas	9	9	9	14	15

[Consolidated financial statement]

* Below figures have had amounts less than 1 million yen rounded down.

Consolidated balance sheet

(As of March 31st, 2012)

Item		Amount
Assets	Floating assets	564,277
	Cash and savings	55,659
	Notes and accounts receivable	210,771
	Securities	93,034
	Inventory	154,575
	Other	51,095
	Allowance for bad debt	△859
	Fixed assets	395,396
	Tangible fixed assets	308,290
	Machinery & freighting devices	135,768
Other	172,521	
Intangible fixed assets	7,784	
Investment & other assets	79,322	
Total assets		959,674
Liabilities	Floating liabilities	406,333
	Notes and accounts receivable	208,473
	Short-term loans	87,315
	Other	110,543
	Fixed liabilities	211,000
	Bonds	40,000
	Long-term loans	102,390
	Other	68,609
Total liabilities		617,333
Net assets	Common equity	354,247
	Capital	45,591
	Capital surplus	108,237
	Earned surplus	200,802
	Own shares	△383
	Accumulated total of other comprehensive income	△29,991
	Valuation difference on available-for-sale securities	10,968
	Foreign currency translation adjustment total	△40,960
	Minority equity	18,084
Net asset total		342,340
Liabilities & net asset total		959,674

(Millions of yen)

Consolidated income statement

(from April 1st, 2011 to March 31st, 2012)

Item	Amount
Sales	1,052,671
Sales cost	903,462
Gross margin on sales	149,208
SGA	113,550
Operating income	35,657
Non-operating income	10,403
Non-operating expenditure	7,411
Ordinary profit & loss	38,649
Extraordinary profit	591
Extraordinary loss	7,711
Income before income taxes and others	31,529
Corporate income tax, etc.	16,334
Current net earnings prior to minority equity loss adjustment	15,195
Minority interest	1,892
Current net earnings	13,303

(Millions of yen)

[Non-consolidated financial statement]

* Below figures have had amounts less than 1 million yen rounded down.

Balance sheet

(As of March 31st, 2012)

Item		Amount
Assets	Floating assets	348,127
	Fixed assets	392,071
	Tangible fixed assets	138,160
	Intangible fixed assets	1,828
	Investment & other assets	252,082
Total assets		740,199
Liabilities	Floating liabilities	291,158
	Fixed liabilities	154,449
Total liabilities		445,607
Net assets	Common equity	284,306
	Capital	45,591
	Capital surplus	108,230
	Earned surplus	130,829
	Own shares	△345
	Valuation/conversation difference	10,285
	Valuation difference on available-for-sale securities	10,285
Net asset total		294,591
Liabilities & net asset total		740,199

(Millions of yen)

Income statement

(from April 1st, 2011 to March 31st, 2012)

Item	Amount
Sales	588,774
Sales cost	536,239
Gross margin on sales	52,534
SGA	47,514
Operating income	5,020
Non-operating income	15,735
Non-operating expenditure	4,117
Ordinary profit & loss	16,637
Extraordinary profit	1,247
Extraordinary loss	4,035
Current net earnings prior to tax deduction	13,849
Minority interest	4,686
Current net earnings	9,163

(Millions of yen)