

Consolidated Financial Results Overview for 6 Months Ended September 30, 2023

HIGH-LIGHT

- Revenue increased except China by recovery from the COVID-19 impacts and supply-shortage of semiconductor, also by favorable exchange rates.
- Business profit increased due to sales increase in the automotive segment, favorable exchange rates, and cost reduction activities.
- Net profit increased mainly with business profit, and finance income, etc.
- We revised upward our revenue and profit forecasts for this fiscal year, as well as full-year dividend to 36 yen (increased by 4 yen for year-end dividend) in view of recent business results, and revision of exchange rates which we use for our forecasts.

1. 6 Months Result

(100 Millions of Yen)

	FY2022 2Q (Apr.2022-Sep.2022)		FY2023 2Q (Apr.2023-Sep.2023)		Increase/ Decrease	% Change	Full Year Forecasts (Apr.2023-Mar.2024)	
Revenue	100.0%	8,045	100.0%	9,222	1,176	14.6%	100.0%	18,500
Cost of Revenue	86.1%	6,924	86.2%	7,952	1,028	14.8%		
SG&A Expenses	11.7%	940	10.4%	954	13	1.5%		
Business Profit	2.2%	180	3.4%	315	134	74.6%	4.3%	800
Operating Profit	2.3%	188	3.8%	346	158	83.9%	3.9%	730
Profit Before Income Taxes	3.3%	264	4.5%	415	150	57.1%	4.1%	760
Profit attributable to owners of the parent company	1.5%	122	2.5%	231	108	88.9%	2.2%	400
Basic Earnings per Share		35.67 Yen		67.39 Yen				116.62 Yen
Cash dividend per Share		11 Yen		16 Yen				36 Yen
Dividend Payout Ratio		30.8%		23.7%				30.9%
Exchange Rates (US\$)		134 Yen		141 Yen			(After 3Q 140 Yen)	141 Yen
Exchange Rates (EUR)		139 Yen		153 Yen			(After 3Q 150 Yen)	152 Yen
Capital Expenditures		226		260	34	15.0%		730
Depreciation and Amortization		349		350	1	0.4%		670
R&D Expenses		242		283	41	17.0%		550
Consolidated Subsidiaries		128		121				
Consolidated Equity Method Companies		16		14				

(Note) %: Ratio to Revenue

2. Revenue by Business Segment

(100 Millions of Yen)

	FY2022 2Q (Apr.2022-Sep.2022)		FY2023 2Q (Apr.2023-Sep.2023)		Increase/ Decrease	% Change
Steering Systems	47.6%	3,829	47.5%	4,382	552	14.4%
Drivelines	20.0%	1,610	22.9%	2,115	505	31.4%
Automotive	67.6%	5,440	70.5%	6,498	1,058	19.5%
Industrial & Bearings	21.6%	1,737	19.6%	1,809	72	4.2%
Machine Tools	10.8%	867	9.9%	914	46	5.3%
Total	100.0%	8,045	100.0%	9,222	1,176	14.6%

(Note) %: Ratio to Revenue

Toyota Sales Share	16.2%	20.3%
Toyota Group Sales Share	35.4%	39.4%

3. Business Profit Analysis

(100 Millions of Yen)

Increase		Decrease	
Sales Increase	100	Lower Sales Prices	40
Cost Reduction	70	Higher Material Prices	45
Exchange Rates	37		
Others	12		
Total	219	Total	85
(Net)	Business Profit Increase		134

4. Appendix

(Appendix 1) Consolidated Statement of Financial Position

(100 Millions of Yen)

Assets	FY2022	FY2023 2Q	Increase/ Decrease	Liabilities and Equity	FY2022	FY2023 2Q	Increase/ Decrease
Current Assets	7,352	7,945	592	Current Liabilities	4,277	4,649	372
Cash and cash equivalents	1,238	1,629	390	Non-Current Liabilities	3,128	3,396	267
Trade and other receivables	3,503	3,578	74	Total Liabilities	7,406	8,045	639
Inventories	2,475	2,590	114	Equity attributable to owners of the parent company	6,672	7,280	608
Others	134	147	12	Capital/Capital surplus	1,526	1,488	(37)
Non-Current Assets	7,060	7,702	641	Retained Earnings/Treasury Stock	4,753	5,120	366
Property, Plant and Equipment	4,669	4,810	140	Other components of equity	391	671	279
Goodwill and Intangible assets	323	510	187	Non-controlling interests	335	321	(13)
Others	2,067	2,381	313	Total equity	7,007	7,601	594
Total	14,413	15,647	1,233	Total	14,413	15,647	1,233

(Appendix 2) Transition of Financial Indicators

